# THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED

REGD. OFFICE: 'MHU' COMPLEX, 692, ANNA SALAI, NANDANAM, CHENNAI - 600 035.



SIXTY THIRD ANNUAL REPORT AND STATEMENT OF ACCOUNTS MARCH 31, 2012



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(as on 21.08:2012)

1.	Thiru Md. Nasimuddin, I.A.S., Chairman & Managing Director, TilC
2.	<b>Dr. Niranjan Mardi</b> , I.A.S., Principal Secretary to Government, Micro, Small and Medium Enterprises Department, Government of Tamiinadu.
3.	Thiru M.S. Shanmugam, I.A.S., Joint Secretary to Government, Industries Department, Government of Tamilnadu.
4.	Thiru Prashant Wadnere, I.A.S., Deputy Secretary to Government, Finance Department, Government of Tamilnadu.
5.	Thiru V. Srldharan, General Manager, Small Industries Development Bank of India (SIDBI), Chennai.
6.	Thiru Yalangi Venugopal Rao, Deputy General Manager, Small Industries Development Bank of India (SIDBI), Chennai.
7.	<b>Thiru S. Sundar</b> , Chief General Manager (Retired) State Bank of India.
8.	Thiru Rajappa Rajkumar, Vice President, TANSTIA.
	M/s. R.K. KUMAR & CO. Chartered Accountants Chennal.

# Principal Bankers

**Auditors** 

Indian Bank Union Bank of India Canara Bank



# SYNOPSIS OF BALANCE SHEET

		Rs. in lakhs
As on 31.03.2011	CAPITAL & LIABILITIES	As on 31.03,2012
28,350	Paid up Capital	28,350
15,723	Reserves & Surplus	15,723
1,250	Loan in lieu of capital	1,250
12,667	Deposits	18,615
7,868	Bonds	3,347
58,760	Refinance from SIDBI	60,080
25,484	Line of Credit – Banks	27,500
17,646	Other Liabilities	20,799
1,67,748	Total	1,75,664

<u> </u>	PROPERTY & ASSETS	
9,884	Cash & Bank Balances	10,032
1,275	Investments	1,207
1,22,075	Loans & Advances	1,34,838
17,333	Fixed Assets	17,326
2,348	Other Assets	2,267
14,833	Profit & Loss A/c	9,994
1,67,748	Total	1,75,664

TIC

YEAR	S AT A GLANCE			I	Rs, in lakhs
	RESOURCES			As on M 2011	arch 31st 2012
Shar	e Capital	"		28,350	28,350
	rves & Surplus			15,723	15,723
	in lieu of Capital			1,250	1,250
Bond				7,868	3,347
Dep				12,667	18,615
-	nance from SIDBI			58,760	60,080
	of Credit - Banks			25,484	27,500
	FINANCIAL HIGHLIGHTS			2010-2011	2011-2012
Gros	is Income			22,220	24,199
	ncial cost			8,765	9,947
	blishment and administrative expenses			3,938	4,040
	er provisions / writteoff			4,235	5,372
	Profit before tax			5,552	4,896
	Profit after tax			5,282	4,840
		20	010-2011	201	1-2012
	OPERATIONS	No.	Amount	No.	Amount
(i)	Total assistance sanctioned (All types gross)	4,190	93,925	2,610	80,097
	a) Micro and Small Enterprises	3,941	58,989	2,346	49,939
(ii)	Amount of assistance disbursed		73,559	_	70,294
(iii)	Amount of assistance outstanding (All types)		1,32,065		1,40,150



# THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED 692, Anna Salai, Nandanam, Chennai - 600 035

# NOTICE FOR THE 63RD ANNUAL GENERAL MEETING OF THE SHAREHOLDERS OF THE CORPORATION

**NOTICE** is hereby given that the 63rd Annual General Meeting of the Company will be held at the Corporate Office at No.692, Anna Salai, Nandanam, Chennai 600 035 on Wednesday, the 26th September, 2012 at 11.15 a.m to transact the following business.

#### 1. ORDINARY BUSINESS:

- a) To consider the comments, if any, of the Comptroller and Auditor General of India on the audit of the company's accounts for the year ended 31.03.2012.
- b) To receive, consider and adopt the audited Balance Sheet, as at 31st March, 2012 and the Profit and Loss Account for the year ended 31st March, 2012 and the report of the auditors
- 2. To consider the Report of the Directors.
- 3. To elect a director in the place of Thiru V. Sridharan, General Manager, Small Industries Development Bank of India (SIDBI) who retires at this meeting. The retiring director is eligible for re-election.
- 4. To elect a director in the place of Thiru Rajappa Rajkumar, Vice President, Tamilnadu Small & Tiny Industries Association (TANSTIA) who retires at this meeting. The retiring director is eligible for re-election.
- 5. To transact other business of which due notice is given to the Corporation

(By order of the Board)

R. JAYAPRAKASAM COMPANY SECRETARY

Place: Chennai-35 Dated: 21st August, 2012

**N.B.** A member entitled to attend and vote, may appoint a proxy to attend and vote instead of himself and a proxy need not be a member of the company.

# REPORT OF THE BOARD OF DIRECTORS

The Board of Directors takes great pleasure in presenting the 63rd Annual Report of the Corporation for the financial year ended 31st March 2012. The Corporation has improved its financial position by way of increase in portfolio, increase in standard assets and reduction in Non-Performing Assets (NPA) despite adverse external environment and recessionary conditions in the economy.

#### **Highlights**

- The Corporation has registered net profit for the ninth consecutive year. For the year ended 31.03.2012 it achieved a net profit of Rs. 48.40 crores.
- The profit before write-off and write-back of provisions on non-performing assets, for the financial year 2011-12 was Rs. 49.77 crores as against Rs. 34.10 crores during the last year, thus recording an increase of 45.95%.
- Standard Assets have increased from Rs. 1177.93 crores to Rs. 1308.22 crores this year, a growth rate of 11.06%.
- The total loan portfolio has increased to Rs. 1401.50 crores as against Rs.1320.65 crores last year.
- The Gross NPA fell from 10.80% last year to 6.66% this year. The net NPA decreased from 3.51% last year to 2.98% this year.
- The Capital Adequacy Ratio Improved from 15.88% to 17.39%, this year.
- Establishment expenses, expressed as a percentage to total income, came down to 14.97% from 15.50% last year.
- Gross recoverles jumped from Rs. 709.27 crores to Rs.776.76 crores, recording a rise of 9.52%.
- It may be noted that the performance has been achieved despite difficult economic conditions and consequent industrial slow down. This has been made possible largely due to the customer centric approach of the Corporation.

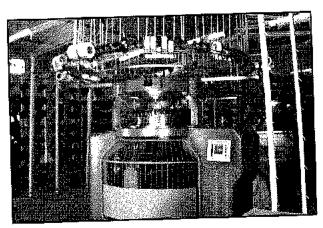
#### **Business Environment**

#### Global:

- The recovery in Advanced Economies that seemed to be shaping well at the start of 2011 lost steam towards the end of the year.
- The global economy appears to be in a continuing phase of low growth. The Euro zone crises has only made things worse. Growth in emerging markets especially China and India is also slowing down.
- The financial turmoil in Europe has spread to developing and other countries as well. This has lead to
  - Increased borrowing costs in many parts of the world
  - Tampered business and consumer confidence
  - Pushed down stock markets and
  - Lowered capital flows to developing countries
  - Overall recessionary sentiments.

#### in India:

- In India the economic growth Is estimated at 6.50% during 2011-12.
- Słow down in Indian Economy during 2011-12 is largely due to global factors



Knitting Unit



and domestic factors like high inflation, tightening of monetary policies and slower investment/industrial activities.

- For the year 2012-13, the GDP growth for the country is expected to be between the 6.5 to 7%.
- Overall industrial growth is expected to register around 7% growth in the Financial Year 2012-13. The impact of high interest rate and inflation on investment will continue to slow down growth in the sector.
- During 2011-12, Indian Banking industry's Non-Food credit grew by about 15.5% as against 21.60% last year. Reduction in growth rate was due to slow down of credit off-take across all sectors.

The RBI is expected to lower Its benchmark interest rates in the course of the year 2012-13.

#### Tamilnadu:

- Tamilnadu continued its emergence as a leading state. The State Gross Domestic Product (SGDP) recorded a growth rate of 9,40% during 2011-12.
- The State Government has released "Vision Tamil Nadu 2023 Document" and a number of policy documents such as Industrial Policy and land Pooling Policy are expected to be released during 2012-13.
- Among other policies proposed are IT and IT-enabled Service Policy and Public-



Embroidary Unit

- Private Partnership (PPP) policy. Sectorspecific policies for biotechnology, automobiles and renewable energy have also been planned.
- Vision 2023 document will essentially deal with infrastructure development. The total investment proposed in the document for the period is estimated to be Rs. 15 lakh crores. To this end the Tamilnadu Infrastructure Development Board has been constituted.
- For spreading new industries into all regions of the State, particularly to the less developed regions in the South, the Government has proposals for creation of industrial corridors, extension of special packages and creation of new infrastructure in such regions.
- Additional Incentives to encourage investments under the MSME Sector are also planned for the State.
- The Government has announced during the Budget a 3% Interest subvention for providing credit to Micro, Small and Medium Industries, through TIIC.

#### Loans and Advances:

Sanctions and Disbursals slowed down over the past year due to difficult economic conditions, industrial slowdown, and some other problems specific to the MSME sector. However recovery has shown substantial growth keeping in line with the increase in portfolio.

Table-1

(Rs. in crores)

	2011-12	2010-11
SANCTIONS	800.97	939.25
DISBURSEMENTS	702.94	735.59
RECOVERY	776.76	709.27

The Corporation's strategles in improving customer service through speedy sanctions and disbursements, including subsidy, enabled the Corporation to attract customers. The Corporation continued to extend working capital

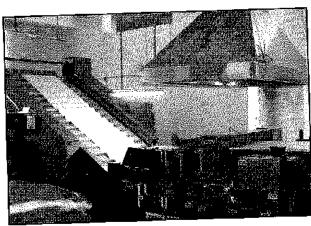
assistance to all Industries. Corporation introduced new schemes under Bill Finance Scheme (BFS) to cover TNPL vendors as well as the vendors of Private Scale Large Reputed Manufacturing Companies, An MoU with TNPL was signed for extending the BFS scheme to their vendors. These services provided in a client friendly atmosphere have attracted clients to the Corporation despite the interest rates being higher. Thrust was also given to the windmill sector in view of acute power shortage in the state.

Grow an Entrepreneur Scheme (GES), an innovative scheme for people from and socially economically disadvantaged backgrounds continued during 2011-12. The firnit under Credit Guarantee Trust for Micro and Small Enterprises (CGTMSE) cover has already been exceeded and hence the sanctions under the scheme have been temporarily stopped from 01.04,2012. The repayment performance under the scheme continues to be good. The Corporation has since introduced Micro Finance Scheme another "Entrepreneur Development Scheme (EDS)" without CGTMSE cover during May 2012 on the lines of GES Scheme to service this sector.

The Corporation opened a new Branch at Kurichl to enable quicker service and better access to its customers. The Corporation has also opened a Field Office at Perambalur with a view to contribute its share in the development of the backward region and generate more business. Despite difficult economic conditions, the Corporation managed well and reduced the NPAs marginally in absolute terms and substantially in percentage terms even before taking into account the write-off for the year.

Table-2. Disposal of loan applications

				(Rs. In	crores)		
_		Sanctions					
SI.	Particulars .		11-12	201 No.	0-11 Ami.		
No		No.	Ami	NO.	Altu		
1	Applications pending at the beginning of the year	36	29.63	26	18.54		
2	Applications received during the year	2751	924.87	4356	1149.34		
	TOTAL	2787	954.50	4382	1167.88		
3	Applications disposed off during the year	*.,					
	a) Gross Sanctions (All types)	2610	800.97	4190	939.25		
	b) Closed, Withdrawn etc.	153	143.16	156	199.00		
4	Applications pending at the end of the year	24	10.37	36	29.63		
	TOTAL	2787	954 <b>.50</b>	4382	1167.88		



Compacting Unit



Readymade Garment Unit



#### Scheme-wise performance

The Corporation made use of its various schemes to gather advances, Table 3 below, furnishes data.

Table-3. Scheme-wise Sanction and Disbursement during 2011-2012

SI.No	Description			(Rs. in Crores)
		Sanction No.	s (Gross) Amt.	Disbursemen Amt.
1	Micro / Small Enterprises Funding scheme	72	12,77	12.33
2	Equipment Finance Scheme	125	56.37	59.03
3	Textile Industry Under Technology Upgradation (RTUF) scheme	12	19.07	6,97
4	Wind Milis	6	36.90	29.75
5	Transport operators	102	4.88	4.02
6	Medical Practitioners / Hospitals	2	2.00	
7	Single Window Scheme Term Loan	38	13.53	0.66
8	Hotels	28	13.42	11.53
9	Working Capital Loans	20	10.42	7.33
	a. Single Window Scheme	76	17.00	
	b. Modern Rice Mill		16.30	7.02
	c. General Working Capital Scheme	99	29.76	30.06
	d. Bill Finance Scheme		5.10	6.65
	e. Manufacturing & Processing Industires	467	277.48	277.48
10	Open Term Loans	19	4.23	5.67
] ]	Business Rental Scheme (IT Park)	179	58.08	39.97
2		1	0.25	0.25
3	Grow an Entrepreneur Scheme	796	15.23	16.81
	Term Loan General Scheme	422	225.98	182,56
4	Term Loan Generator Scheme	160	8.13	3.68
5	Others	6	1.49	1.17
	Total		300.97	702.94

Note: No sanctions were made under the existing schemes like Clean Term Loan, Drawee Bill Finance Scheme and Take over loans.

## DISTRICT-WISE DEPLOYMENT OF CREDIT

Table 4, below, furnishes data on TilC's distribution of credit in the districts.

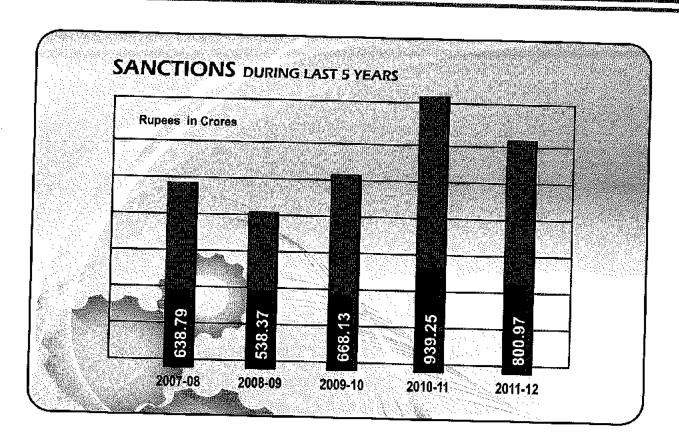
The Districts of Chennal, Coimbatore, Thiruvailur, Tiruppur and Erode recorded high credit absorption.

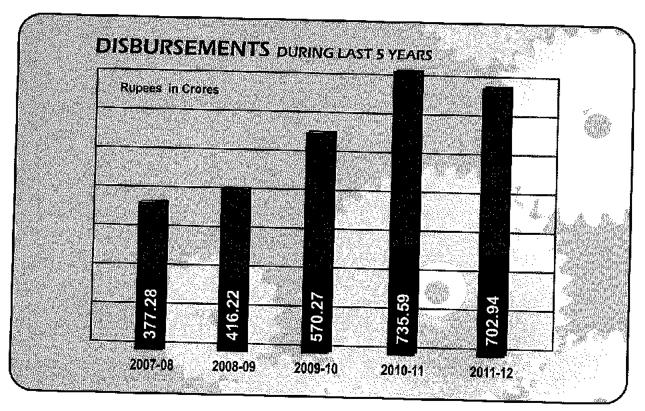
Table-4. Districtwise deployment of loans

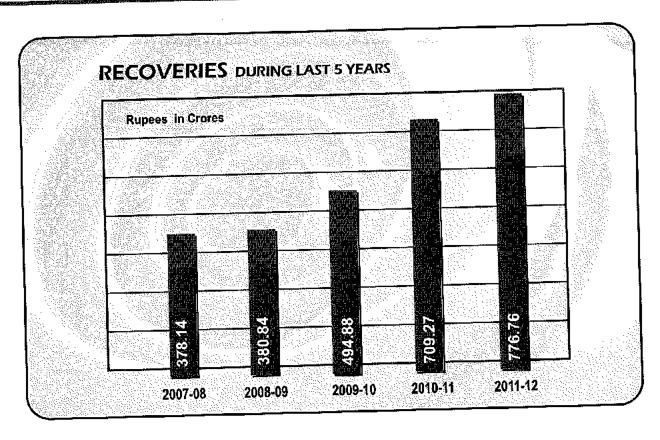
(Rs. in Crores)

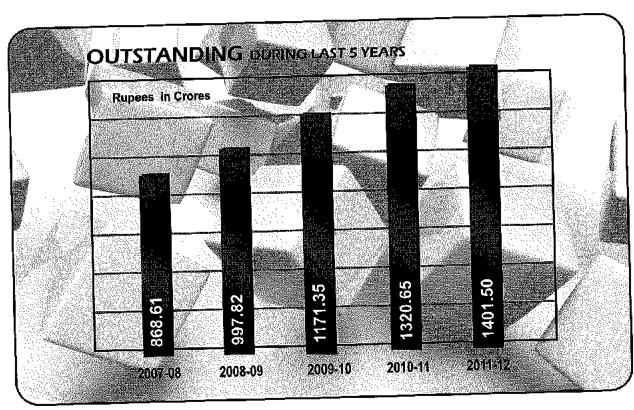
 Sl.	Name of the District	Sanctions 2011-2012 2010-2			Cumulative 2011 Sanction Upto 2011-2012		
No.		No	Amt.	No	Amt.	No	Amt.
_		17	4.29	21	7.57	47	15.21
1	Arlyalur	187	154.29	318	177.10	15707	1834.38
2	Chennal	183	83.07	264	86.43	12705	1450.44
3	Colmbatore	107	10.44	141	14.05	4151	141.22
4	Cuddalore .	45	6.80	88	12.81	5084	254.50
5	Dharmapuri	106	17.70	132	34.50	2361	286.08
6	Dindigui	65	41.30	135	34.54	3192	470.46
7	Erode	112	37,50	80	60.36	8610	889.63
8	Kancheepuram	87	19.76	142	66.58	3484	300.29
9	Kanyakumarl	28	6.29	79	12.31	684	106.17
10	Karur	103	37,80	172	28.89	459	150,16
11	Krishnagiri	192	36.54	198	29.14	9547	406.34
12	Madurai	22	3.48	25	3.24	658	32,13
13	•	64	5.55	84	8.11	886	104.91
14		)]	2.51	6	0.79	120	10.22
15		102	23.23	155	28.72	3233	194.64
16	Pudukkottal	40	6.61	53	4.74	3676	98.11
17	Ramnad	25, 55, 25, 27, 27	15.00	149	16,30	5770	356.23
18	s Salem	82 65	9,69	86	12.85	1681	99.12
19	Sivagangai	59	16.23	113	22.41	3998	134.38
20	) Thanjavur	24 - 1247 - 444, 44	0.33	2	0.29	167	7.96
21	The Nilgiris	21 17	8.43	55	2.23	652	56.37
22	? Theni	4.57 5.26 5.44 5.44	65.52	344	85,50	2120	536.24
23	3 Thiruvallur	187	5.25	58	3.58	972	47.3
2	1 Thiruvannamalai	54	3.23 17.17	194	25.68	4524	201.20
2	5 Tirunelveli	82	AN TACHTON ACC	96	28.84	213	99.7
20	3 Tiruppur	37	44.24 2.16	25	2,16	283	15.3
2	7 Tiruvarur	12		256	41.43	5737	298.9
2	8 Trichy	187	37.08	120	17.98	2713	194.8
2	9 Tuticorin	90	30.09	222	14.35	4349	218.7
3	0 Vellore	54	5,83	129	19.00	747	88.7
3	) Villupuram	79	13.41		36.77	<b>324</b> 6	306.4
3	2 Virudhunagar	113	33.38	248	50.77		6.4
3	3 Pondicherry & Other States					47 111 <b>823</b>	9412.9
	Total	2610	800.97	4190	939.25	(11023	





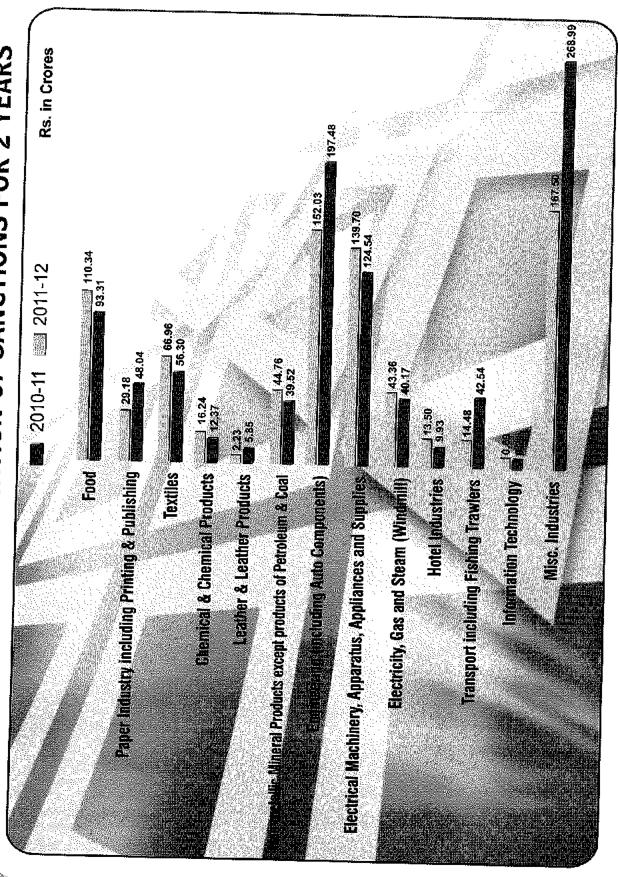








# INDUSTRY-WISE CLASSIFICATION OF SANCTIONS FOR 2 YEARS



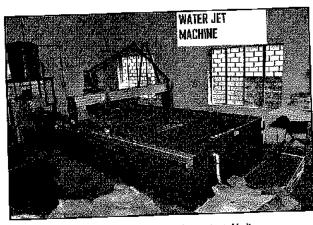
# INDUSTRY-WISE DISTRIBUTION OF CREDIT

Table 5 shows industry-wise distribution in the Corporation's advances :

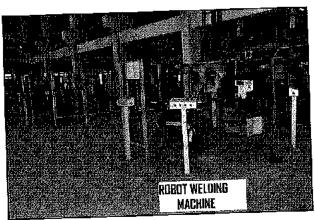
# Table-5. Industry-wise distribution of Credit

(Rs.in Crores)

	Description		Sanctions (Gross)				Cumulative Sanctions upto 31.03.2012			
Ую.	B 300 (1)		2011-12				0/	No.	Amt.	%
		No.	Amt	%	No.	Amt.	<u>%</u>			
· · · · · ·	Food Processing Industry	329	110.34	13.78	311	93.31	10.49	<b>9</b> 792	904.57	9,61
2	Sugar Factories & Refineries	_	_	_	_			37	154.86	1 <b>.6</b> 5
3	Paper & Paper Products Including	102	29.18	3.64	117	48.04	5,40	5061	420.30	4.47
	Printing & Publishing	118	66.96	8.36	147	56.30	6.33	8104	1398.71	14.86
4	Textiles	25	16.24	2.03	25	12.37	1.39	4207	235.26	2.50
5	Chemical & Chemical Products	23 5	2,23	0.28	14	5.85	0.66	1036	164.20	1.74
6	Leather & Leather Products	5	2,20	OILO						
7	Non-metalic Mineral Products except products of Petroleum & Coal	163	44.76	5,59	115	39.52	4.44	1072	148.02	1.57
8	Engineering (incl. Auto Components)	498	152.03	18.98	530	197,48	22.21	6150	1152.43	12.24
9	Electrical Machinery, Apparatus Applicances		100.70	17.44	83	124.54	14.01	1026	635,38	6.75
•	and Supplies	14	139.70			40.17	4.52	111	320.35	3,40
10	Electricity, Gas and Steam (Windmill)	11	43.36	5,41	15	40.17	4.0Z	474	45.71	0.49
11	Transport Equipments					9,93	1,12	937	216.58	2.30
12	Hotel Industries	36	13.50	1.69	30		4.78	47297	683.12	7.20
13	Transport Including Fishing Trawlets	458	14.48	1.81	2013			77	25.25	0.2
14	Information technology	10	0.69	0.09	4		0.02		2570.25	27.3
15	Misc. Industries not elsewhere classified	781	167.50	20.91			24.63	26433	338.00	3.5
16	a la Carantiana				1	50,00		9		100.0
	TOTAL	2610	800.97	100.00	4190	939.25	100.00	111823	9412.99	100.0



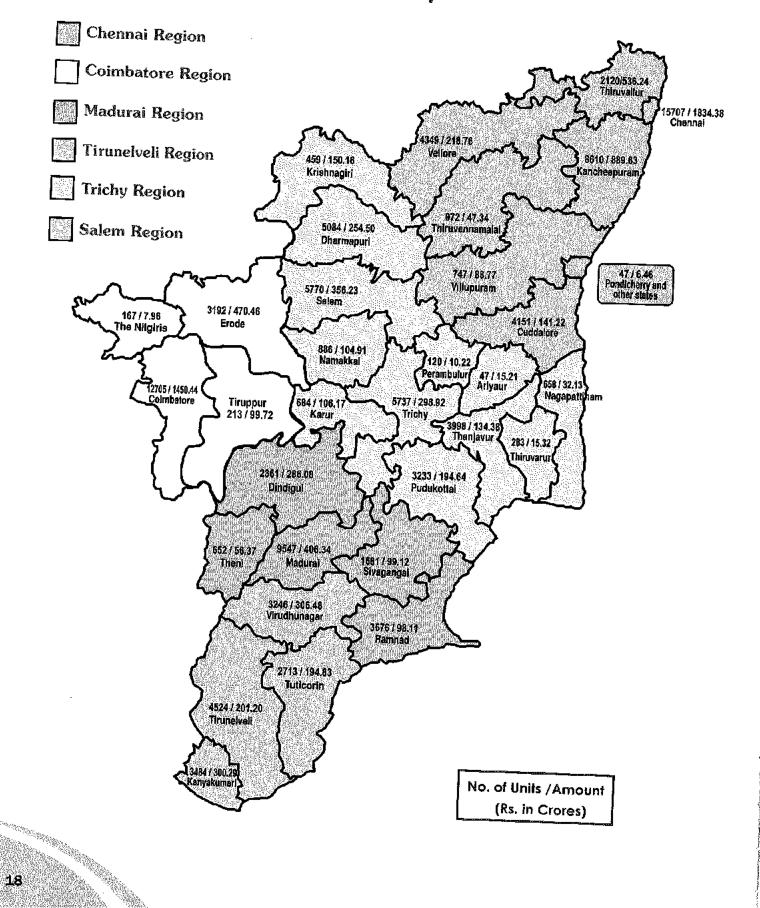
Tools & Dies Manufacturing Unit



Fabrication Unit



# District-wise Sanctions (Cumulative)



The sectoral growth in advances was in sync with the general growth in different sectors registered during the year. The Carparation keeps track of its credit distribution to avoid concentration of risks.

#### **DISBURSEMENT:**

During the year under report, the Corporation disbursed Rs.702.94 crores. The cumulative disbursement upto 31.03.2012 (since inception) is Rs.6881.11 crores, extended under various schemes.

#### ASSET QUALITY:

The Corporation not only placed emphasis on improving the loan portfolio but also in enhancing the asset quality and reducing NPA. Though many banks and Financial institutions have recorded increase in NPA during the year, the Corporation successfully managed to reduce the NPA both in absolute and percentage terms.

Table-6. Loan Portfolio

(Rs. in Crores)

ASSET	2011-12	2010-11	2009-10	2008-09
Standard	1308.22	1177.93	984,94	753.99
Sub-standard	26.34	42.74	24.26	30.34
Doubtful	66.94	99.98	160.97	188.48
Loss Assets		_	1.18	25.01
TOTAL	1,401.50	1,320.65	1,171.35	997.82
Written-off	131.59	90.89	74.65	70.81
Total Performing Assets (PA)	1308.22	1177.93	984.94	753.99
Total Non-performing Assets (NPA)	93. <b>2</b> 8	142.72	186.41	243.83
% of performing assets to total advances	93.54	89,20	84.09	75.56
% of NPA to total advances (Gross NPAs)	6.66	10.80	15.91	2 <b>4</b> .44
% of Net NPA to (Net) advances	2.98	3,51	3.35	5.29

#### Strategies for Asset Quality:

The Corporation has been taking the following steps to reach its objective:

Improved appraisal and monitoring

- Personnel training for skill development.
- Close monitoring of the defaults of the loans under standard category
- Arresting slippage of units from standard to sub-standard category.
- Close monitoring of bigger cases by the senior management.

# Loan Monitoring and Rehabilitation Department:

- The department monitors the first time defaulters in standard assets portfolio, arresting the slippage of unit from standard to sub-standard category.
- Initiates all measures to upgrade the asset status.
- Analyses the NPA situation and reports to Board on quarterly basis.
- Provides timely rehabilitation/ restructuring programmes for the units having genuine defects.
- Inspection and insurance are periodically monitored and reported to Audit Committee of the Corporation.
- During 2011-12 the loan accounts of 119 units which were facing genuine difficulties, have been rescheduled involving postponement of principal to the tune of Rs. 2457.11 lakhs.



Capacitor Winding Unit



# Income Generation through Corporate Agency/Insurance:

 The Corporation earned a sum of Rs. 21.43 lakhs as commission for the insurance premium during the year 2011-12.

#### Recovery Department:

- The Recovery Department closely monitors the achievement of principal and interest targets by the Branches.
- It also focuses on the major NPA account by reviewing the cases and taking suitable action. The Department also approves the auctions in respect of the bigger cases.
- Approval is accorded for proceeding legally to recover the dues under Section 29/31 of SFC Act SARFAESI Act / DRT.
- Emphasis is placed on Compromise/ Negotiated Settlement Schemes for loans above Rs.10.00 lakhs and on various OTS Schemes in vogue for loans upto Rs.10.00 lakhs,

#### Quality Certification:

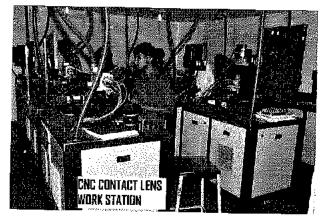
- The Corporation has IS/ISO 9001:2008
   Certification from Bureau of Indian Standards (BIS) for its quality management systems renewed upto November 2013 for the process of sanction and disbursement of loans including documentation for Chennal Branches and Head Office.
- Surveillance audit was carried out during November 2011 which concluded satisfactory compliance.

#### **Employment generation:**

The financial assistance extended by the Corporation has generated an estimated additional employment for about 17223 persons during the year 2011-2012.

#### Resources:

- The Corporation has a stand-by overdraft facility of Rs. 50 crores from Indian Bank to meet the short term funds requirements in addition to the existing Rs. 15 crores facility. The Corporation, has however, been resorting mostly to SIDBI's refinance and Term Loan from Banks in view of the cost advantage and quick response.
- SIDBI had released Rs. 72 crores towards refinance limit for the financial year 2011-12.
- The Corporation has also availed Rs. 60 crores Term Loan from Canara Bank during the year out of Rs. 100 crores Sanctioned.
- The Corporation also placed special emphasis on collection of Fixed Deposits from sister Public Sector organisations and Government Universities. There was a Net increase of Rs. 59.48 crores in deposits during the year.



Contact Lens Unit

## Table-7. Details of applications made to SIDBI

(Rs, in Crores)

Amount sanctioned	O/s. at the beginning of the year	Refinance drawn	Repayment made	O/s. at the end of the year
Amt.	Amt.	Amt.	Amt.	Amt.
	484.44	175.00	74.24	585,20
		72.00	56.40	600.80
		sanctioned beginning of the year  Amt. Arnt.  175.00 484.44	sanctioned beginning drawn of the year  Amt. Amt. Amt. Amt.  175.00 484.44 175.00	Antional sanctioned beginning of the year         drawn made           Amt.         Amt.         Amt.         Amt.           175.00         484.44         175.00         74.24

#### Treasury:

The Corporation redeemed SLR bonds on maturity, to the extent of Rs. 45.21 crores during the year.

#### Corporate Governance:

- The Corporation, is a Public sector undertaking under the Government of Tamilinadu. It supports industrial growth in the state, with focus on Micro, Small and Medium Enterprises (MSME). It follows regulations as laid down by SIDBI.
- The Corporation has adequate focus on Corporate Governance to meet the requirements of different stake holders and compliance to regulatory requirements and to integrate them into its functioning.
- To this end, the Corporation has, structurally,
  - A Chairman and a Managing Director, both full time

- A Board of Directors which plays a supervisory and advisory role
- Several committees charged with specific roles
- Executives with specific functional responsibilities in the organizational process.

## TIIC'S BOARD OF DIRECTORS COMPOSITION:

The Board has -

- Chairman
- Managing Director
- Director representing MSME Department
- Director representing Industries Department
- Director representing Finance Department
- Two Directors representing SIDBI
- A nominee director of the State Government and .
- The President, TANSTIA



As on 31.03.2012, the Corporation's Board had the following Directors:

SI. No.	Name of the Director	Designation	Nature of Directorship	Date of appointment
1,	Thiru Md. Nasimuddin, IAS.,	Chairman & Managing Director	Executive	27.09.2011
2.	Dr. Niranjan Mardi, IAS Principal Secretary to Government, Micro, Small & Medium Enterprises Dept.	Director	Non-Executive	14.11,2011
3.	Thiru M.S.Shamugam, IAS., Joint Secretary to Government, Industries Department	Director	Non-Executive	25.07.2011
1.	Thiru Prashant Wadnere, IAS., Dy. Secretary to Government, Flnance Department	Director	Non-Executive	20.10.2011
	Thiru S.V.G. Nanda Gopal, Chief General Manager, SIDBI	Director	Non-Executive	30.01.2012
	Thiru V. Sridharan, General Manager, SIDBI	Director	Non-Executive	23.06.2011
•	Thiru S.Sundar, CGM (Retd.), State Bank of India	Independent Director	Non-Executive (Govt. Nominee	20.09.2005
	Thiru D.S.M. Jayarajan, Hon. General Secretary, TANSTIA	Independent Director	Non-Executive	16.06.2011

Directors who served on the Board during 2011-12 and relinquished their posts due to change in assignment:

SI. No.	Name of the Director Tvl./Tmt.	Period of Time
1.	Sheela Rani Chunkath, IAS., Prl. Secretary/Chairperson & Managing Director	11.01.2008 to 27.05.2011
2.	K. Nantha Kumar, IAS., Dy. Secretary to Government, Finance Department	09.09.2010 to 20.10.2011
3.	Namgial, Chief General Manager, SIDBI	24.11.2008 to 30.01.2012
4.	Chiltra Alai, General Manager, SIDBI	22.06.2010 to 23,06.201]
5.	Dr. T. Prabhakara Rao, IAS., Prl. Secretary/Chairman & Managing Director	28.05.2011 to 26,09.2011
5, 	Dr. T.S. Sridhar, IAS., Pri. Secretary to Govt. MSME Department	16.06.2011 to 14.11.2011

No director on the Board Is in any way connected to any other director of the board.

#### COMMITTEES OF THE BOARD

The Board has constituted the following committees to provide specified and focused governance on key functional areas.

No.	Committee	Members	Chairman	Main responsibility areas
1.	Executive Committee	<ol> <li>The Chairman, TIIC</li> <li>The MD., TIIC</li> <li>Director         representing SIDBI</li> <li>Independent         Director (nominee         of the State         Government)</li> </ol>	The Chairman, IIIC	All areas relating to loans and advances utilizing the overall powers of the Board, above that of the Corporation's Regional Committee.
2,	Audit Committee	<ol> <li>Independent         Director (Nominee         of the State         Government)</li> <li>Director         representing SIDBI</li> <li>The CMD., TIIC</li> </ol>	The independent Director	Overseeing and directing the total audit functions of the corporation; all internal Inspections; audits by the external audits /SIDBI/AG; Periodic and Annual financial reports; write-off & bad loans.
3.	Default Review Committee	<ol> <li>The Chairman, TIIC</li> <li>The MD., TIIC</li> <li>Director         representing SIDBI</li> <li>Independent         Director (Nominee         of the State         Government)</li> </ol>	The Chairman, TIIC	Overseeing and directing the Corporation's performance in areas relating to NPAs, compromise settlements, etc. within the overall powers of the Board and above that of the Regional Committee.
4.	Staff Committee	<ol> <li>The Chalrman, TIIC</li> <li>The MD., TIIC</li> <li>Director representing Government Finance Dept.</li> </ol>	The Chairman, TIIC	H.R. areas like recruitment, promotions for the post of Assistant General Manager and above
		<ol> <li>The MD., TIIC</li> <li>Director representing Government Industries Dept.</li> <li>Director representing Government Finance Dept.</li> </ol>	The MD., TIIC	HR areas like recruitment, promotions for the post of Manager and below.



#### **MEETINGS:**

The Board of Directors met ten times in 2011-12. The Annual General Meeting was held in Chennai on the 08th September, 2011.

The Executive Committee of the Board met eleven times during the year; the Default Review Committee met ten times, the Audit Committee met 4 times and the Staff Committee met six times,

#### Grievance Cell

The Grievance Cell of the Corporation handled 142 petitions through the Hon'bie Chief Minister's Special Cell during the year 2011-12, including the 8 petitions received during 2010-11, the Corporation disposed 149 petitions during the current financial year.

#### Internal Audit

# Improvements made under the audit procedures:

A new Audit Policy with several changes to make the Corporation's Audit-function deeper and comprehensive was approved by the Board on 31.05.2010. The changes envisaged in the audit policy are being implemented in stages.

As envisaged in the New Audit Policy Branch Audit has been taken up by Head Office Internal Audit Team which covers all the functions of the branch besides the Audit of Regional Office Audit Team as per erstwhile procedure. In the financial year 2011-12, Branch audit has been completed for 17 Branches apart from the Audit of three Regional Offices.

# Statutory Information regarding employees under Section 217 (2A) of the Companies Act, 1956.

Employees in recelpt of remuneration in excess of Rs. 2.00 lakhs per month or Rs. 24.00 lakhs per annum – NiL

#### Listing on the Stock Exchange

SLR Bonds issued by the Corporation are listed in the Madras Stock Exchange, as stipulated by RBI. The Corporation complies with Clause 49 of the Listing Agreement.

#### Compliance Officers

Thiru R.Jayaprakasam, Company Secretary, is the Compliance Officer for complying with the various provisions of SEBI and the provisions of the Listing Agreement with the Madras Stock Exchange. He reports to the Corporation's CMD/MD.

- Thiru R.Jayaprakasam, Company Secretary, is the Public Information Officer as required under the Right to Information Act. He reports to the Corporation's CMD/MD,
- Thiru S.Gopalakrishnan, Assistant General Manager(IA/ISO), has been appointed as the Nodal Officer for Know Your Customer(KYC) and Anti-Money Laundering(AMC) compliance, as per RBI / SIDBI directions.

No unsatisfactory report was generated by the Corporation in 2011-12.

#### 1. Risk Management Policy

"The Corporation is fully committed to identify all categories of risks involved in its business of lending or other activities, evolve suitable measuring and monitoring mechanism and adopt appropriate risk management and risk mitigation strategies to achieve the twin objectives of maximising returns and minimising risks". The Corporation is continuously taking various measures to mitigate the risks involved in its lending activity as given below:

#### Credit Policy

The Corporation reviewed and Issued a fresh / comprehensive credit policy on the 1st August, 2008.

The Corporation is in the process of formulating Risk Management framework in tune with its size of operations and in line with the draft Risk Management Policy for SFCs suggested by SIDBI.

#### **Human Resource**

The Corporation attaches considerable importance for the development and maintenance of its Human Resources. During the year 2011-12, the Corporation has recruited one candidate as Senior Officer. Action is

being taken to fill up the vacancies through direct recruitment.

As on 31,03,2012, the Corporation's staff strength was as follows :

Strettigitt was as tone	
Management	Total Strength
Chairperson & Managing Director (Full time)	1
Senior Officers	197
Junior Officers	246
Office Assistants	101
Total	545

A transparent incentive system was introduced for rewarding performance and motivating staff.

Training programmes on various functional areas like Project Appraisal, Legal Documentation, Internal Audit Programmes, Computerisation were conducted for skill updation. Candidates were deputed to training programmes conducted by other reputed institutions also.

Staff welfare measures like Fltness Centre, Indoor game facilities, providing educational books to children of staff members were undertaken. A sport meet was conducted for the first time in the history of the Corporation which was well received by the Employees.

#### ComputerIsation

During the year 2011-12, the Corporation has taken concrete steps for introducing a modern, updated computer system setup by having a centralized database. The vendor for implementing the "Web Centric Solution" has been selected through M/s. Electronics Corporation of Tamil Nadu Limited (ELCOT) by competitive bidding. The implementation of the project is in full swing and closely monitored. System Requirement Study (SRS) validation has already been completed and the entire project would be completed during 2012-13 after passing various stages of validation, development, verification, testing, migration and pilot run.

This would go a long way in quickening

the work-flow in the Corporation, speed up credit approval, improve loan monitoring, MIS for Risk Management, reducing manpower for maintenance of accounts and improving system reliability and security.

## Corporate Social Responsibility

- Under the Corporate Social Responsibility for 2011-12 projects were identified for patronage with the larger objective of catering to different sections of Society.
- The Corporation assisted Miss B.Gopi and Miss K.Ponni for life skill development of transgenders.
- The Deaf Enabled Foundation was supported for release of a souvenir.
- Financial Support was extended to the "Chennai Science Festival 2012" organized by Science City, Chennai.
- Financial support was made to the Centre for Traditional Medicine and Research (CTMR) for the Public Health Intervention through AYUSH project at Vettuvangani Village, Chennal.

## Directors' Responsibility Statement

Directors hereby confirm that:

- All accounting standards which have to be mandatorily followed have been complied with in the preparation of accounts for the year ended 31st March, 2012.
- Significant accounting policies, consistently followed by the Corporation, have been given as Notes annexed to and forming part of the Balance Sheet and Profit and Loss Account.
- Adequate care has been taken for the maintenance of accounting records.
- The accounts for the year have been prepared on a "going concern concept"
- The financial statements have been audited by M/s. R.K. KUMAR & Co., the Statutory Auditors. Their report is appended.



#### **Acknowledgements**

The Board of Directors wishes to thank the Government of Tamilnadu, Small Industries Development Bank of India(SIDBI), Commercial Banks and other State level institutions viz., State Industries Promotion Corporation of Tamilnadu(SIPCOT), Tamilnadu Industrial Development Corporation Limited(TIDCO), Small Industries Development Corporation Limited(SIDCO), ITCOT Consultancy and

Services Ltd., the Electronics Corporation of Tamilnadu(ELCOT) and the Tamilnadu Small and Tiny Industries Association(TANSTIA) for their continuous co-operation and assistance.

The Board of Directors wishes to record its appreciation of the dedicated services rendered by the erstwhile Directors on the Board and the Officers and Staff of the Corporation.

For and on behalf of Board of Directors

THE TIIC LIMITED CHENNAI 600 035

Date: 01.06.2012

Md. NASIMUDDIN CHAIRMAN & MANAGING DIRECTOR Some of the Directors, by virtue of their posts, hold certain other Directorships, as appointed by the State Government.

SI. No.	Name of the Director	Designation	Other Directorships
1.	Tvl. Md. Nasimuddin, I.A.S.,	Chairman & Managing Director	<ol> <li>DIRECTOR:</li> <li>Guindy Indl. Estate Infrastructure         Upgradation Company(GIEIUC)</li> <li>Chettinad Cement Corporation Ltd.</li> <li>Seshasayee Paper and Boards Ltd.</li> <li>State Industries Promotion Corporation         of Tamilnadu (SIPCOT)</li> <li>Tamilnadu Small Industries         Development Corporation Limited         (TANSIDCO)</li> <li>ITCOT Consultancy &amp; Services         Limited (ITCOT)</li> <li>MEMBER:</li> <li>Industrial Guidance &amp; Export         Promotion Bureau(GUIDANCE)</li> </ol>
2.	Dr Niranjan Mardi, i.A.S., Principal Secretary to Government, Micro, Small and Medium Enterprise Department, Government of Tamilnadu	Director es	DIRECTOR:  1. Tamilnadu Small Industries Development Corporation Limited (TANSIDCO)  2. Tamilnadu Small Industries Corporation (TANSI)  3. State Engineering and Servicing Company of Tamilnadu Limited
3.	M.S. Shanmugam, I.A.S., Joint Secretary to Government, Industries Department, Government of Tamilinadu	Director	DIRECTOR:  1. Tamilnadu Industriai Explosives Limited (TIEL)  2. TANFAC Industries Limited  3. TICEL Bio-park Limited  4. Tamilnadu Cements Corporation Limited (TANCEM)  5. Tamilnadu Salt Corporation Limited (TANSALT)  6. Tamilnadu Tele-communications Limite  7. SPIC Limited  CHARMAN & MANAGING DIRECTOR-IN CHARGE:  8. Southern Structurals Limited (SSL)  MEMBER:  9. Madras Export Processing Zone-SEZ
4.	Prashant Wadnere, I.A.S., Deputy Secretary to Govt., Finance Department, Government of Tamilnadu	Director	DIRECTOR:  1. Tamilnadu Adi-Dravldar Housing and Development Corporation Ltd. (TAHDCO)  2. Tamilnadu State Transport Corporation (Villupuram)  3. Tamilnadu Road Infrastructure Development Corporation (TNRIDC)  MEMBER:  4. IT Incubation Centre  5. Tamilnadu Khadi and Village Industrie Board (TNKVIB)



SI. No.	Name of the Director	Designation	Other Directorships
5.	<b>S.V.G. Nanda Gopal,</b> Chief General Manager, Small Industries Development Bank of India (SIDBI)	Director	DIRECTOR:  1. Kerala Financial Corporation
6.	V. Sridharan General Manager, Small Industries Development Bank of India (SIDBI)	Director	NIL
7.	<b>S. Sundar,</b> Chief General Manager (Reta), State Bank of India	Director	<b>DIRECTOR:</b> Tamilnad Mercantile Bank Limited
8.	<b>D.S.M</b> : <b>Jayarajan</b> Hon. General Secretary TANSTIA	Director	NIL

# R.K. KUMAR & CO. CHARTERED ACCOUNTANTS

II FLOOR, CONGRESS BUILDING 573, MOUNT ROAD CHENNAI - 600 006 PH: 044-2434 9866 / 2434 9867

FAX: 044-2434 9857 EMAIL: rkkco@dataone.in

#### **AUDITORS' REPORT**

# TO THE MEMBERS OF THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED, CHENNAI.

- We have audited the attached Balance Sheet of the Tamil Nadu Industrial Investment Corporation Limited as at March 31, 2012, the Profit and Loss Account and the Cash Flow Statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As your Company is defined as a Banking Company by Company Law Board vide its Letter dated 28.06.1960, the Companies (Auditor's Report) Order, 2003, as amended by Companies (Auditor's Report) (Amendment) Order, 2004 (together, the "Order"), issued by the Central Government of India in terms of Sub-section (4A) of Section 227 of the Companies Act, 1956 (the Act) is not applicable to the Company.
- 4. Further to our comments referred to in Paragraph 3 above, we report that:
  - We have obtained all the information and explanations, which to the best of our knowledge and belief, were necessary for the purposes of our audit;
  - In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of accounts;
  - d. In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the accounting standards referred to in subsection (3C) of section 211 of the Act;
  - e. Being a Government Company, pursuant to the Gazette Notification No. GSR829(E) dated 21.10.2003 issued by the Department of Company affairs, Government of India, provisions of Clause (g) of Sub-section (i) of Sec. 274 of the Companies, Act. 1956 are not applicable to the Company.
  - f. In our opinion and to the best of our information and according to the explanations given to us, the said financial statements together with the significant accounting policies and notes thereon, give the information required by the Companies Act, 1956



in the manner so required and give a true and fair view, in conformity with the accounting principles generally accepted in India;

- In the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2012;
- II. In the case of the Profit and Loss Account, of the Profit for the year ended on that date; and
- iii. In the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

For **R.K. KUMAR & CO**Chartered Accountants

Name : B.R. ASHOK (Partner) Membership No: 023313 Firm Registration No. 001595S

Place : Chennai - 35 Date : 05.06.2012

# **ACCOUNTS**

# **BALANCE SHEET AND** PROFIT AND LOSS ACCOUNT



#### BALANCE SHEET AS AT MARCH 31, 2012

Particulars	Schedule Ref.	As on 31.03.2012 (Rs.)	As on 31.03.2011 (Rs.)
CAPITAL AND LIABILITIES			
Capital	Α	2,834,956,000	2,834,956,000
Reserves and Surplus	В	1,572,271,527	1,572,271,527
Bonds	С	334,725,000	786,815,000
Borrowings	D	9,208,734,913	8,605,430,477
Deposits	E	1,861,464,870	1,266,696,235
Other Liabilities and Provisions	F	1,754,238,075	1,708,611,081
Total		17,566,390,385	16,774,780,320
ASSETS			
Cash and Bank Balances	G	1,003,156,582	988,389,909
Investments	Н	120,726,654	127,542,083
Loans and advances	1	13,483,772,166	12,207,467,145
Fixed assets	J	1,732,632,788	1,733,340,678
Other assets	K	226,739,964	234,714,905
Profit and Loss Appropriation Account (Accumulated Iosses)		999,362,231	1,483,325,600
Total		17,566,390,385	16,774,780,320
Significant accounting policies and Notes to Accounts	S		

R. JAYAPRAKASAM Company Secretary Md. NASIMUDDIN Chairman & Managing Director S. SUNDAR Director

As per our report of even date annexed For M/s. R.K. KUMAR & CO.
Chartered Accountants

Place: Chennal-35 Date: 05-06-2012

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED MARCH 31, 2012

Particulars	Schedule Ref.	For the year ended 31.03.2012 Rs.	For the year ended 31,03,2011 Rs.
INCOME (A)			
Income from operations	L	1,736,475,890	1,535,797,834
Other Income	M	196,165,327	122,947,988
Total Income (A)		1,932,641,217	1,658,745,822
EXPENDITURE (B)			
Interest expended	N	989,327,172	855,293,932
Other financial expenses	0	5,422,285	21,471,694
Personnel expenses	P	345,105,565	344,456,417
Administrative expenses	Q	58,898,021	49,084,324
Depreciation	j	9,048,521	8,684,544
Waiver and Write offs	Ŕ	501,753,246	378,601,587
Total Expenditure (B)		1,909,554,810	1,657,592,498
PROVISIONS (C)			0.000.500
Provision for Standard Assets/(Written back	<b>〈</b> )	13,973,153	9,208,508
Provision for NPA and Staff Advances/ (Written back)		(487,265,142)	(563,280,824)
Depreciation on investments		6,815 <i>,4</i> 29	
Provision for Taxes		5,599,598	26,982,028
Total Provisions (C)		(460,876,962)	(527,090,288)
Net Profit carried to Balance sheet	A-(B+C)	483,963,369	528,243,612

**R. JAYAPRAKASAM**Company Secretary

Md. NASIMUDDIN Chairman & Managing Director s. sundar Director

As per our report of even date annexed For M/s. R.K. KUMAR & CO.
Chartered Accountants

Place: Chennai-35 Date: 05-06-2012



# PROFIT AND LOSS APPROPRIATION ACCOUNT FOR THE YEAR ENDED MARCH 31, 2012

Particulars	For the year er 31.03.2012 Rs.	
Balance as per last Balance St General Reserve/(Accumulated	eet - I losses) (1,483,325,60	0) (2,011,569,212)
Add:		
Profit/(Loss) for the year as per- Loss Account	Profit and 483,963,36	528,243,612
Profit transferred to general resi (Accumulated losses)	erve/ (999,362,23	1) (1,483,325,600)
R. JAYAPRAKASAM Company Secretary	Md. NASIMUDDIN Chairman & Managing Director	S. SUNDAR Director

As per our report of even date annexed For M/s. R.K. KUMAR & CO.
Chartered Accountants

Place: Chennai-35 Date: 05-06-2012

# SCHEDULES TO BALANCE SHEET

 Partio	culars	As on 31.03.2012 (Rs.)	As on 31.03.2011 (Rs.)
Sche	dule-A: Capital		
1.	Authorised Capital 30,00,000 Equity Shares of Rs.1,000 each	000,000,000.8	000,000,000,8
2.	Issued Equity Share Capital: 28,35,000 Equity Shares (Previous year 28,35,000 numbers) of Rs.1,000 each	2,835,000,000	2,835,000,000
3.	Subscribed and paid up 27,49,956 Equity Shares of (Previous year 27,49,956 numbers) of Rs.1,000 each fully paid	2,749,956,000	2,749,956,000
	85,000 (Previous year 85,000) Special Equity Shares of Rs.1,000/- each (Issued u/s 4A of SFC Act, 1956)	85,000,000	85,000,000
	Total	2,834,956,000	2,834,956,000
	edule B: Reserves and Surplus		
i)	Reserves Revaluation Reserve: Revaluation of lands held	1,535,500,000	1,535,500,000
li)a)	SPECIAL RESERVE FUND (In terms of Sec.35A of the State Financial Corporation's Act, 1951 representing		
	dividend foregone by the Govt.of Tamilnadu and IDBI)	24,999,716	24,999,716
ł	o) Venture Capital Fund	11,771,811	11,771,811
-	Total	1,572,271,527	1,572,271,527
Scl	nedule-C: Bonds		
Sec	cured  Guaranteed by Government of  Tamilnadu as to princlpal and  interest.	334,725,000	786,815,000
	Total	334,725,000	786,815,000



# SCHEDULE OF BONDS AS ON 31.03.2012

		TOTAL -	786,815,000	324,725,000	10,000,000	334,725,000
<b>6</b> 4	6.75%	Bonds 2013	116,725,000	116,725,000	<del></del>	116,725,000
63	7.92%	Bonds 2012	208,000,000	208,000,000	_	208,000,000
62	8.30%	Bonds 2012	256,600, <b>00</b> 0	_	<del>_</del> .	_
61	10.50%	Bonds 2011	68,235,000	_	2,500,000	2,500,000
60	11.33%	Bonds 2010	7,500,000	_	7,500,000	7,500,000
46	12.00%	Bonds 2012	38,500,000	~	_	_
<b>4</b> 5	12.00%	Bonds 2012	56,000,000	_		_
44	11.50%	Bonds 2011	35,255,000	<del>-</del> -	<del></del>	
SERIES NO.	BOND	DESCRIPTION	PREVIOUS YEAR Rs.	BOND AMT. AT ORIGINAL COUPON RATE Rs.	BOND AMT. ROLLED OVER TO 7.50%, 8% & 8.50% Rs.	THIS YEAR (TOTAL) Rs.

R. JAYAPRAKASAM

Md. NASIMUDDIN Company Secretary Chairman & Managing Director S. SUNDAR Director

As per our report of even date annexed For M/s. R.K. KUMAR & CO. Chartered Accountants

Place: Chennal-35 Date: 05-06-2012

Partic	culars		As on 31.03.2012 (Rs.)	As on 31.03.2011 (Rs.)
 Sche	dule:	D: Borrowings		
1.	a)	By way of refinance from SIDBI (other than NEF Scheme)	5,141,540,612	4,720,100,364
	b)	National Equity Fund Scheme (Secured by declaration to hold the security of the borrowers of the Corporation in respect of refinance obtained upon trust for SIDBI)	866,452,696	1,131,906,409
2.	(sec sec Col	rowings from TN Power Finance cured by declaration to hold the curity of the borrowers of the respect of Refinance tained for Wind Mills upon trust TN Power Finance)	_	56,000,000
3.	Loc	an in lieu of capital - IDBI (Unsecured)	125,000,000	125,000,000
4.	Ter (G	m Loans from Banks uaranteed by the Government of milinadu and secured by charge on ans released by SIDBI due to prepayment)	150,041,324	548,423,704
_		rm Loan from Banks(Sec.by book debts)	2,600,000,000	2,000,000,000
5. 6.	Tα	rm Loan from SIDBI aranteed by Govt.of Tamilnadu)	_	24,000,000
7.	0	verdraft from banks ec. by book debts)	325,700,281	
		otal	9,208,734,913	8,605,430,477
Sch	nedul	le-E: Deposits		
1.	D Ed	eposits from Temples, ducational institutions etc.	977,190,123	676,189,302
2.		nter-Corporate Deposits	884,274,747	590,506,933
£m.†		otal	1,861,464,870	1,266,696,23



_	articulars	As on 31.03.2012 (Rs.)	As on 31,03,201 (Rs.)
\$c	hedule-F: Other liabilities and Provisions		
1.	Seed Capital from SIDBI	384,000	384,000
2.	Advances & Deposits from Constituents & others	274,477,073	369,861,211
3.	Liability for others	588,322,896	462,084,917
4.	Agency arangement	,• <b>,•</b> ,•	402,064,917
	Funding by Govt.of Tamilnadu	1,079,866,600	1,136,700,000
	Less; Funds provided to Sugar Mills	253,166,600	310,000,000
		826,700,000	826,700,000
,	Provision on Standard Assets	33,831,929	24,623,421
	Add: Provision for Current Year	13,973,153	9,208,508
		47,805,082	33,831,929
•	Subvention from Government	14,146,440	14,146,440
	Wealth Tax	1,602,584	812,584
	Add: Provision for the year	800,000	790,000
	_	2,402,584	1,602,584
	Total	1,754,238,075	1,708,611,081
he	edule- G: Cash and Bank Balances		
	Cash in hand	9.676,329	7,301,148
	Balance with banks	110, 2,42,	7,501,140
	1) Reserve Bank of India	376,901	364,593
	ii) Current A/c with scheduled Banks	166,097,852	151,682,336
	iii) Term Deposits with Banks	305,500	341,832
	iv) P.D A/c with RBI	826,700,000	828,700,000

JOFIL	DOEEG 10 21 12 11	
Particulars	As on 31.03.2012 (Rs.)	As on 31.03.2011 (Rs.)
Schedule-H: Investments		
Investment in shares	111,570,607	118,386,036
Quoted	9,156,047	9,156,047
Non-Quoted	120,726,654	127,542,083
Total		

# SCHEDULE FOR INVESTMENT IN SHARES AS ON 31st MARCH 2012

# I. FULLY PAID EQUITY SHARES (QUOTED)

, o.	Name of the Company	No. of	Face Value	Book Cost	Market Rate / Balance Sheet Value	Market Value/ Balance Sheet Value	Net Value (Lower of (5) or (7))
		Rs. (3)	Rs. (4)	Rs. (5)	Rs. (6)	Rs. (7)	(8)
()	(2)						
	-Market value Chettinad Cement Corporation Ltd.	1,233,910	10	26,158,892	559.95	690,927,905	26,158,892
	DBI Bank Ltd.(Formerly Industrial	05 400	10	2,899,000	104.70	3,735,696	2,899,000
	Development Bank of India)	35,680	10	4,485,000	5,85	60,548	60,548
	Kothari Sugars & Chemicals Ltd.	10,350	10	667,660	121.45	9,729,967	667,660
ļ	Rallis India Ltd.	80,115	10	11,254,130	25.10	12,426,985	11,254,130
	salahi Sugars Itdi.	495,099	10	16,000,000	188.30	338,940,000	16,000,00
	contacture Parter & Boards LTO.	000,008,1	Ю	10,000,000	,,,,,,		
,	Sical Logistics Ltd (Formerly South India	110 4/7	10	16,368,640	67.50	10,831,522	10,831,52
	Corporation (Agencies) Ltd	160,467	10	10,000,040	18.15	2,912,476	-
}	sicagen India 1td	160,467	10	44,000,000	96.00	38,400,000	38,400,00
0	Tamlinadu News Print & Papers Ltd. Elgi Rubber Company Ltd	400,000 1,179,696	10 1	158,000	20.05	23,652,905	158,00
	II-Balance Sheet Value Reed Relays and Electronics India Ltd.  The Reed Relays and Electronics India Ltd.	41,956	10	2,097,850	79.95	3,354,578	2,097,85
1  2	Ambattur Enterprises Ltd. (Formely T&R Welding Products (India) Ltd.)	3,680	100	368,000	802.65	2,953,750	368,0
	Kamar Chemicals & Industries Ltd.	137,550	10	1,834,000		507,856	435,0
13	Kamar Chemicals & Addenies Lies	43,500	10	435,000	11.67	3,378,040	1,680,0
14	Sun Paper Mill Ltd.	168,000	10	000,086,1	20.11	6,523,671	1,000,0
15 16	M ! L Industries Ltd. Pandyan Hotels Ltd.	4,985	100		1,308.66	0,020,07	
17	Sree Maruthi Marine Industries Ltd.,				2.27	45,428	
17	(Maruthi Crystal Satt Co., Ltd.)	20,000			2.25	133,241	
18	Wayln India Ltd.	59,275		560,000		625,936	560,0
19	Sivanandha Pipe Fittings Ltd.	33,600	10	500,000	10.33		
••	III-Oihers	11.100	) 10	310,800	)	1	
20	Indian Steel Rolling Mills Ltd.	46,620		748,000		1	
21	MICO Farm Chemical Ltd.	7,480		2,417,500		1	
22	Seshasayee Industries Ltd.	241,750		2,4,1,000	-	_	
23	Bokiyu Tanneries Ltd.	41,900		5,475,000	1	1	
24	Secals Ltd.	125,000		7,152,000	Ď	1	
25	Sivanandha Steels Ltd.	357,60	, 10			1,149,140,508	111,570,
	TOTAL			145,069,47	<u> </u>	111-111-1-10-1	



# SCHEDULES TO BALANCE SHEET II. FULLY PAID REDEEMABLE CUMULATIVE PREFERENCE SHARES (NON-QUOTED)

			(11016	ACC (ED)	
SI. No		No. of Shares	- alao	Book Cost	Net Value after Depreciation
(1)	<u> </u>	(3)	Rs. (4)	Rs. (5)	Rs. (6)
2	Ergodyne Private Ltd. Industrial Venture Capital Ltd	900	100	90,000	1
3	Mod Shoe Co. P Ltd.	1,000,000	10	10,000,000	Ī
4	Southern Structurals Ltd.	1,453 44,392	100	145,300	1
5	Sleek Textiles Industries Ltd.	500,000	10 10	177,568 5,000,000	7
	Sakthi Pipes Ltd.	9,703	100	0,000,000	
<del>-</del>	Zenith Lamps & Electricals Ltd.	48,575	10		_
	TOTAL (A)			15,412,868	5

# III FULLY PAID EQUITY SHARES (NON-QUOTED)

S N	. Name of the Company lo.	No. of Shares	FaceValue	Book Cost	Net Value after
(1		(3)	Rs. (4)	Rs. (5)	Depreciation Rs. (6)
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	ITCOT Consultancy and Services Ltd. Lakshmi Precision Tools Ltd. Malladi Drugs & Pharmaceuticals Ltd. Guindy Industrial Estate Infrastructure Upgradation Company Madras Aluminium Company Ltd. India Forge & Drop Stampings Ltd. Industrial Venture Capital Ltd. Marshall & Sons India Ltd. Devi Spinning Mills Ltd. Kumaragiri Electronics Ltd. Rockfort Fastners Ltd. Forge Mech Private Ltd. Madras Forgings & Allied Industries(CBE) Southern Castings Ltd. Sakthi Pipes Ltd. Trac Industries & Components Ltd. Ramasayee Agro Industries Ltd. Upper India Bearings & Bushings Ltd.	2,000 34,900 770,000 2,500 3,500,000 71,179 1,000,000 79,372 1,000 35,000 25,000 3,900 4,849 46,310 14,850 9,960 2,500	100 10 5 10 2 10 10 10 10 10 10 100 100 100	200,000 523,500 500,000 25,000 7,000,000 907,535 10,000,000 198,430 1,000,000 350,000 250,000 39,000 484,900	(6)  200,000 523,500 500,000  25,000 7,000,000 907,535 1 1 1 1 1
19 20 21 22	Tuber Pharma Chemicals Ltd. Tamilnadu Alloy Foundry Co Ltd. Omega Cables Ltd. Micro Tools Ltd.	20,000 20,000 90,000 10,330 11,135	10 10 10 10 100	- - -	- - -
	TOTAL (B)			1 420 0 74	

21,478,365 9,156,042 Non-quoted Shares (A) + (B) 9,156,047

SUMMARY FOR QUOTED / NON_QUOTED SHARES AS ON :	Current year (Rs.)	Previous yea (Rs.)
COST OF FULLY PAID SHARES		
QUOTED	145,069,472	145,069,472
equity		
NON QUOTED	21,478,365	21,478,365
EQUITY	15,412,868	15,412,868
REDEEMABLE PREFERENCE	181,960,705	181,960,705
TOTAL	120,726,654	127,542,083
MARKET / BOOK VALUE	61,234,051	54,418,622
DEPRECIATION REQUIRED	61,234,051	54,418,622
DEPRECIATION HELD  NET VALUE OF INVESTMENTS AS PER BALANCE SHEE	120,726,654	127,542,083

R. JAYAPRAKASAM Company Secretary Md. NASIMUDDIN
Chairman & Managing Director

s. sundar Director

As per our report of even date annexed For M/s. R.K. KUMAR & CO.
Chartered Accountants

Place: Chennal-35 Date: 05-06-2012 B.R. ASHOK Partner



Pa —	rticulars	As on 31,03,2012 (Rs.)	As on 31.03.201 (Rs.)
\$c	nedule-1: Loans and Advances		
(Af	ons and Advances ter adjusting cumulative provision Rs. 53,11,88,774 (Rs. 999,076,896)	13,483,772,166	12,207,467,145
Diff	erent types of loans		
	General Loan	10,150,755,231	10,173,567,252
	Working Capital Term Loan	1.843,360,756	1,678,501,196
•	Generator	56,365,835	
	Transport loans	189,154,531	46,846,309
	Bill Financed	1,092,182,450	205,154,707
	Bridge loans		609,940,934
	GES	205,724,504	143,831,490
	Add: Interest accrued	396,043,394	300,864,583
		81,374,240	47,837,571
	Less: NPA Provision	(531,188,775)	(999,076,897)
	Total	13,483,772,166	12,207,467,145

# SCHEDULES SHOWING PARTICULARS OF LOANS AND ADVANCES REFERRED IN THE BALANCE SHEET AS AT 31.03.2012

### 1. Asset classification:

	Terr	n Loans and Hire Purcha	ise Loans
Asset	Gross	NPA ProvisionIng	NET
	(Rs.)	(Rs.)	(Rs.)
Standard	13,082,173,812 (11,779,291,332)		13,082,173,812 (11,779,291,332)
Sub-Standard	263,348,965	41,612,627	221,736,338
	(427,410,727)	(42,095,427)	(385,315,300)
Doubtful	669,438,163	489,576,14 <b>7*</b>	179,862,016
	(999,841,982)	(956,981,469)	(42,860,513)
Loss Assets	<del></del>	_ _	
TOTAL	14,014,960,940	531,188,774	13,483,772,166
	(13,206,544,041)	(999,076,896)	(12,207,467,145)

(Previous year figures are in brackets)

- 2 Debts due by concerns in which one or more Directors of the Corporation are Interested as Directors/Partners/ Proprietors or as Share Holders in case of Private Companies.
- 3 Total amount of loans disbursed during the year to concerns in which one or more Directors of the Corporation are interested as Directors, Partners, Proprietors or in the case of Private Companies as Members
- 4 Loans guraranteed by the State Government and/ or due by a Government Undertaking

Rs. 709 lakhs

R. JAYAPRAKASAM Company Secretary Md. NASIMUDDIN Chairman & Managing Director s. sundar Director

As per our report of even date annexed For M/s. R.K. KUMAR & CO.
Chartered Accountants
B.R. ASHOK

Partner

Place: Chennai-35 Date: 05-06-2012

<sup>\*</sup> Includes an additional provision of Rs.29,382,005 as in the previous year.

178,530,479 1,733,340,678 1,733,314,700

2,233,154

8,684,544

2,288,115 1,911,871,157 172,079,089

8,765,482

1,905,393,790

Previous year

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			GRO	GROSS BLOCK			DEPREC	DEPRECIATION	:		
SS. No.	St. No. Description of Asset	Cost as on 1.4.2011 (Rs.) (T)	Additions 2 (Rs.)	Deletions 3 (Rs.)	Cost as on 31.3.2012 4 4 (Rs.)	As on 01.04.2011 5 (6)	Additions 6 (Rs.)	Deletions 7 (Rs.)	As on 313.2012 (Rs.)	WDV GR ON 31.3.2012 3	WDV 8 on 31.3.2011 (8s.)
, r	Land - Freehold*	1,617,671,814	1		=	Ī		}	\$ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\	1,617,671,814	1,617,671,814
α Β	Building	123,302,865	-	1	123,302,855	29,930,179	2,052,662	]	31,982,841	91,320,014	98.372.676
დ <u>წ</u> 1 1	Plant & Machinery - Leased Assets - Office Equipments	45.896.773	1	ī	45,895,773	45,895,773	I	J	45,895,773	1	
- 7	Electrical fittings etc. - Computer, UPS	44,974,445 42,902,470	2,723,093	2,552,720	45,144,818	37,535,888	1,443,558	2,276,588	36,702,858	8,441,960	7.438,557
ଅ	SUB TOTAL	133,772,688	3,845,019	2,552,720	135,064,987	120,262,414	3,779,584	2,276,588	121,765,410	13,299,577	13.510.274
4 <u>P</u>	Fumiture & Fittings	15,554,983	683,626	1	16,238,609	14,657,871	456,262		15,114,133	1,124.476	807.119
5 ×e	Venicles	21,568,817	4,138,493	1,591,773	24,115,537	13,680,015	2,760,013	1,541,398	14,898,630	9.216,907	7,888,802
요	TOTAL	1,911,871,157	8,667,138	4,144,493	1,916,393,802	178,530,479	9,048,521	3,817,986	183,761,014	1,732,632,788	1,733,340,678
• Ps. j.	Includes amount added on revaluation: Rs.1,535,500,000, PV Rs. 1,535,500,000	on revaluation: 535,500,000									

,255,500,000, PY 18. 1,535,500,000

Md. NASIMUDDIN Chairman & Managing Director

R. JAYAPRAKASAM Company Secretary

Place : Chennai-35 Date : 05-06-2012

s. sundar Director

As per our report of even date annexed For **M/s. R.K. KUMAR & CO.** Chartered Accountants

B.R. ASHOK Partner

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# SCHEDULES TO BALANCE SHEET

SCHEDULES TO B.	As on 31,03,2012 (Rs.)	As on 31.03.2011 (Rs.)
	V. s. /	
Schedule-K: Other Assets	32,654,096	30,453,694
Deferred Tax Asset	51,768,831	60,027,521
Staff housing loan	39,318,974	35,282.787
Other Advances & Deposits/ Other dues recoverable from borrowers	554,646	612,535
Prepaid Expenses	_	286
Interest accrued / due	85,411,666	92,057,370
Advance Income Tax	494,144	494,144
Advance Interest Tax	1,575,470	792,577
Advance Wealth Tax	815,697	847,551
Advance Fringe Benefit Tax	14,146,440	14,146,440
Dividend Deficit Account	226,739,964	234,714,905
Total		



# SCHEDULES TO PROFIT & LOSS ACCOUNT

Particulars	For the year ended 31.03.2012 (Rs.)	For the year ended 31.03.2011
Schedule-L : Income from operations		(Rs.)
Interest on loans and advances Interest on investments and Deposits Total	1,735,357,909 1,117,981	1,533,893,237 1,904,597
	1,736,475,890	1,535,797,834
Schedule-M: Other Income		
Dividend on shares Profit on sale of assets Other income	31,010,383 67,405	21,824,378 383,339
Investigation fees Upfront fee Risk Coverage Receipts Miscellaneous receipts Bad debts recovered Interest on advances to staff	34,994,196 21,393,271 18,541,098 13,915,473 72,380,003 3,863,498	30,981,438 22,077,086 17,816,035 10,641,457 15,084,312 4,139,943
	196,165,327	122,947,988
ichedule-N: Interest expended interest on borrowings from SIDBI interest on borrowings from banks interest on deposits iterest on bonds iterest on others	518,728,765 263,391,711 140,652,006 53,782,690 12,772,000 <b>989,327,172</b>	465,887,654 140,072,678 143,530,560 86,917,400 18,885,640 <b>855,293,932</b>
hedule-O : Other Financial expenses	— <del></del>	
nk charges Iarantee fee paid to Govt.of T.N hers	104,589 5,303,977 13,719	301,516 8,893,045 12,277,133
	5,422,285	21,471,694

# SCHEDULES TO PROFIT & LOSS ACCOUNT

Particulars Fo	r the year ended 31.03.2012 (Rs.)	For the year ended 31.03.2011 (Rs.)
Schedule-P: Personnel expenses		
Salaries and allowances - CMD	1,617,487	2,287,907
Salaries - others	312,230,779	311,671,573
Contribution to Provident Fund	28,274,226	26,269,988
Staff Amenities and Welfare Exp	2,628,652	3,109,845
Staff Training and Seminar Expn	354,421	1,117,104
Total	345,105,565	344,456,417
Schedule-Q: Administrative expenses		
Travelling & Conveyance	344,913	184,039
- CMD	6,025,164	6,472,992
- Others	57,935	62,161
Directors sitting fees & expenses	14,102,415	12,686,447
Rent, Rates, Insurance and Lighting	3,388,359	3,149,718
Postage, Telegrams & Telephones	1,515,401	1,603,884
Printing & Statlonery Publicity & Advertisement & Business promotion expens	ses 11,566,316	2,335,275
Repairs & Renewals	3,974,375	2,741,005
Inspection & Recovery cost	2,115,485	1,896,721
Audit Fees	273,967	371,791
Legal & other professional expn.	2,327,504	2,045,270
Books and Periodicals	373,461	449,605
Expenses on Office Vehicles	5,841,317	5,481,885
Computer Maintenance Expenses	2,375,140	2,423,900
Donation	149,500	598,500
Sundries	4,466,769	6,581,131
Total	58,898,021	49,084,324
Schedule-R: Waiver and Write off		
Loans Written off	476,101,808	344,473,651
Other dues written off	24,905,553	31,527,532
Loans waived	534,504	2,210,429
Other dues walved	211.381	389,975
Total	501,753,246	378,601,587



Schedule S

# NOTES ANNEXED TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2012.

# A. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES:

#### General:

The accompanying financial statements have been prepared on Going Concern Concept and presented under the historical cost convention except otherwise stated, confirming to the applicable provision and practices, Accounting Standards and guidelines issued by the Small industries Development Bank of India (SIDBI).

### 2. Revenue Recognition:

- a) Income and Expenditure are generally accounted on accrual basis unless otherwise stated.
- Interest on non-performing assets, Investigation Fees, Upfront fees, Risk coverage receipts, lease income are accounted on cash basis.
- Dividend income is accounted in the year when the right to receive the payment is established.

### Fixed Assets, Depreciation and Revaluation:

- a) Fixed Assets other than Land are stated on historical cost basis. Costs directly incurred on acquisition/ take over are capitalized. Land is stated at Revalued Cost.
- b) Cost of Leased assets is amortized equally over the lease period. Accumulated lease adjustment is as per the Accounting Standard (AS-19) on leasing issued by the institute of Chartered Accountants of India and the same has been reduced from the leased assets.
- c) Depreciation in the case of Office Premises (other than SIDCO shed) is provided under the Straight Line Method, and in respect of all other assets on Written Down Value method, and is as per the rates prescribed under Schedule XIV of the Companies Act, 1956, Depreciation is calculated based on the number of days the assets have been put to use, Individual assets costing less than Rs. 5,000/- are depreciated in full.
- d) The book value of land whose value has undergone significant change is reviewed once in ten years, in order to relate them more closely to current fair value based on Revaluation reports. The carrying cost of the Land is increased to match with the Current Market value determined through appraisals conducted by independent qualified valuers and the resultant difference is credited to Revaluation Reserve account.

#### 4. Investment

All Investments are treated as Current and carried in the Financial Statements at lower of cost and fair value, determined on an individual scrip basis and as per the guidelines issued by SIDBI. Any reduction in the carrying amount and any reversal of such reduction is charged or credited to profit and loss account.

#### Advances

Loans and Advances including Hire Purchase Financing are classified as Standard, Sub-Standard, Doubtful and Loss as per the prudential norms prescribed by SIDBI and

necessary provision required thereon is provided. Provision on Non-Performing Assets has been netted off against loans and advances/ other dues.

#### 6. Staff Benefits

### a. Short Term Employee Benefits:

All employee benefits payable wholly within twelve months of rendering the service are classified as short term employee benefits. Short term employee benefits, including accumulated compensated absences as at the Balance Sheet date, are recognized as an expense as per the Corporation's scheme based on expected obligations on undiscounted basis.

## b. Long Term Employee Benefits:

The obligation for long term employee benefits such as long term compensated absence as at the Balance Sheet date, is provided for, based on actuarial valuation using the Project Unit Credit Method.

### c. Contribution towards Provident fund:-

The Corporation's Provident Fund Scheme is a defined contribution plan.

The employees and the company make monthly contributions to a Provident Fund Trust, equal to a specified percentage of the covered employee's salary.

The contribution paid/ payable under the scheme is recognized during the period in which employee renders the related services.

## d. Contribution to Gratuity Fund:-

The liability for Gratuity to employees as at the Balance Sheet date is determined on the basis of actuarial valuation based on Project Unit Credit Method and is funded to a Gratuity fund administered by the trustees. The contribution thereof paid/ payable is charged in the books of accounts.

# e. Voluntary Retirement Scheme (VRS):-

The compensation paid towards VRS is expensed in the year of incidence.

### 7. Borrowing Costs:

Borrowing Costs that are directly attributable to the acquisition, construction or production of qualifying assets are capitalized as part of the cost of the Assets. Other Borrowing costs are recognized as an expense in the period in which they are incurred.

#### 8. Leases:

The Properties taken on Lease/ rental basis are under a term of Lease/ Agreement for a period of less than 11 months and are renewable/ cancelable by mutual consent of both parties of the agreement/ Lease.

# Accounting for Taxes on Income:

Income tax expense is the aggregate amount of current tax and deferred tax charged/adjustment. Current year taxes are determined in accordance with the income Tax Act, 1961, and favourable judicial pronouncements/ legal opinion. Deferred Tax Asset and Liabilities are measured using tax rates and tax laws that have been enacted by the Balance Sheet date.



Deferred Tax Liability is recognized on timing differences, being the difference between the taxable income and accounting income that originates in one period and is capable of reversing in one or more subsequent periods. The same is recognized using the rates and tax laws that have been enacted or subsequently enacted till the date of Balance sheet. Deferred Tax Asset on carry forward benefit of losses, Loan loss provisioning, Provision for employee benefits, are recognized to the extent of virtual certainty of its realization against profits.

### Expenses on Intangible Assets:

Intangible Assets comprising of system software are stated at cost of acquisition including any cost attributable for bringing the same to its working condition less accumulated depreciation. Any expenses on such software for support and maintenance payable annually are charged to revenue account. Capitalised software is depreciated as per rates applicable to Data processors along with the computer.

### 11. Impairment of Assets:

The carrying costs of Assets are reviewed each year to find out whether there is any impairment on account of changes in circumstances and the same is recognized in accordance with the Accounting Standard 28.

### Contingent Liabilities/ Provisions:

Past events leading to possible or present obligations are treated as contingent liability. Provision is recognized in case of present obligations where a reliable estimate can be made and/ or where probable outflow of resources embodying economic benefits will be required to settle the obligation. No contingent assets are recognized in the accounts.

### 13. Prior Period Adjustments:

Considering the nature of Business, all prior period adjustments including those ascertained and determined during the year are accounted under respective heads of accounts.

## 14. Appropriation of Repayments:

- a. Loan receipts are appropriated as follows:
  - 1. Other dues
  - Interest
  - 3. Principal
- Receipts In the case of one time settlement/ disposal of primary/ collateral securities by the Corporation are appropriated as follows:
  - 1. Principal
  - 2. Other dues
  - Interest
- c. Receipts subject to pending compliance of terms and conditions of OTS are appropriated as referred in (a) above.

# B. DISCLOSURES TO COMPLY WITH THE ACCOUNTING STANDARDS:

### 1. Employee Benefits:

#### 1.1 GRATUITY

I. PRINCIPAL ACTUARIAL ASSUMPTIONS		
(Expressed as weighted averages)	31.03.2012	31.03.2011
• •	8.00%	8.00%
Discount Rate	3.00%	4.00%
Salary escalation rate		1.00%
Attrition rate	1,00%	
Expected rate of return on Plan Assets	9.00%	8.50%

# II. CHANGES IN THE PRESENT VALUE OF THE OBLIGATION (PVO) - RECONCILIATION OF OPENING AND CLOSING BALANCES (Rs. in lakhs)

Of Branco 7 and	(K\$. In ICIKINS)		
PVO as at the beginning of the period	2280.85	2047.62	
Interest Cost	177.24	127.69	
	156.79	129.03	
Current service cost	_	_	
Past service cost - (non vested benefits)	_	_	
Past service cost – (vested benefits)	(130.80)	(690,10)	
Benefits Paid	287.47	666.61	
Actuarial gain/(loss) on obligation	2771.55	2280.85	
PVO as the end of the period	2771,00	2200,00	

# III. CHANGES IN THE FAIR VALUE OF PLAN ASSETS - RECONCILIATION OF OPENING AND CLOSING BALANCES

CFO2IMG PATAMOES	0000 05	1824.75
Fair value of plan assets as at the beginning of the period	2280.85	
Expected return on plan assets	206.27	160.54
·	422.60	818.06
Contributions	(130.80)	(690.10)
Benefits paid	,	•
Actuarial loss/(gain) on plan assets	(7.38)	(65.63)
Fair value of plan assets as at the end of the period	2771.55	2047.62

### IV. ACTUAL RETURN ON PLAN ASSETS

Expected return on plan assets	206.27	160.54
Actuarial loss / (galn) on plan assets	(7.38)	(65.63)
Actual return on plan assets	198.90	94.91
Actual telain on plan seems		



		31.03.2012 (Rs.	31.03.2011 In iakhs)
V.	TOUR RECOGNIZED		
	Actuarial gain / (loss) for the period - Obligation	(287,47)	(666.61)
	Actuarial gain / (loss) for the period- Plan Assets	(7.38)	(65,63)
	Total (gain) / loss for the period	294.85	732.24
	Actuarial (gain) / loss recognized for the period	294.85	732.24
	Unrecognized actuarial (gain) / loss at the end of the ye	ar —	_
Ví.	AMOUNTS RECOGNISED IN THE BALANCE SHEET AND RE	LATED ANAL	YSIS
	Present value of the obligation	2,771.55	2,280.85
	Fair value of plan assets	2,04,762	1,82,475
	Difference	_	233.23
	Unrecognised transitional liability	_	
	Unrecognised past service cost - non vested benefits	_	_
	Liability recognized in the Balance Sheet	_	233.23
VII.	EXPENSES RECOGNISED IN THE STATEMENT OF PROFIT AN	D LOSS	
	Current service cost	156.79	129.03
	Interest Cost	177.24	127.69
	Expected return on plan assets	(206.27)	(160.54)
	Net actuarial (gain)/loss recognised In the year	294.85	732.24
	Transitional Liability recognised in the year	_	<del></del>
	Past service cost - non-vested benefits	_	_
	Past service cost - vested benefits		
	Expenses recognized in the statement of Profit and Loss	422.60	828.42
VIII.	MOVEMENTS IN THE LIABILITY RECOGNIZED IN THE BALAN	CE SHEET	
	Opening net liability	_	222.87
	Expense as above	422.60	828,42
	Contribution paid	(422.60)	(818.06)
	Closing net liability	<del></del>	233,23
IX.	AMOUNT FOR THE CURRENT PERIOD		
	Present Value of obligation	2771.55	2280,85
	Plan Assets	2771,55	2047.62
	Surplus (Deficit)	_	(233.23)
	Experience adjustments on plan llabilities -(loss)/gain	(329.35)	769.13
	Experience adjustments on plan assets -(loss)/gain	(7.38)	(65.63)
			·•

v	MAJOR CATEGORIES OF PLAN ASSETS (AS PERCENTAGE OF TOTAL PLAN ASSETS)			
Χ.	MAJO	R CAILOOKIAS OF THE STATE	31.03.2012	31.03.2011
	Cove	rnment of India/State Government Securities	5 <b>5%</b>	0.00%
		Quality Corporate Bonds	40%	0.00%
	-	shares of listed companies	—	0.00%
	Prope		<b>—</b>	0.00%
	-	ial Deposit Scheme		0.00%
	•	s managed by Insurer	_	0,00%
	Othe		5%	100.00%
	Total		100.00%	100.00%
XI.	ENTE	RPRISE'S BEST ESTIMATE OF CONTRIBUTION NG NEXT YEAR		
	Parti	culars	31.03.12	(Rs. in lakhs)
	Best	EstImate of Contribution	409.01	
1.2	EAR	NED LEAVE		
	l,	PRINCIPAL ACTUARIAL ASSUMPTIONS (Expressed as weighted averages)	31.03.2012	31.03.2011
		Discount Rate	8.00%	8.00%
		Salary escalation rate	3.00%	4.00%
		Attrition rate	1.00%	1.00%
		Expected rate of return on Plan Assets	0.00%	0.00%
	11.	CHANGES IN THE PRESENT VALUE OF THE OBLIGATION OPENING AND CLOSING BALANCES	ATION (PVO) - RI (Rs. I	ECONCILIATION OF in lakhs)
		PVO as at the beginning of the period	1580.41	1514.72
		Interest Cost	122.87	104,69
		Current service cost	89.07	84.45
		Past service cost - (non vested benefits)		
		Past service cost - (vested benefits)		
		Benefits paid	(89.08)	(237.74)
		Actuarial galn/(loss) on obligation	(36.34)	114.29
		PVO as at the end of the period	1,666.93	1580.41
	111.	CHANGES IN THE FAIR VALUE OF PLAN ASSETS - CLOSING BALANCES	RECONCILIATIO	N OF OPENING AND
		Fair value of plan assets as at the beginning	of the period -	_ —
		Expected return on plan assets		
		Contributions	89.0	8 237.74



	D	31.03,2012 (Rs. in	31.03.2011 lakhs)
	Benefits paid	(89.08)	(237.74)
	Actuarial gain/(loss) on plan assets	_	_
	Fair value of plan assets as at the end of the period		
١٧		<del>-</del>	-
	Expected return on plan assets		
	Actuarial gain (loss) on plan assets	_	•
	Actual return on plan assets	_	_
٧.		<del></del>	_
٧.	ACTUARIAL GAIN / LOSS RECOGNIZED		
	Actual gain / (loss) for the period - Obligation	36.34	(114.29)
	Actuarial gain / (loss) for the period- Plan Assets Total (gain) / loss for the period	<del></del>	-
	Actuarial (gain) / loss recognized for the period	(36.34)	114.29
	Unrecognized actuarial (gain) / loss	(36.34)	114.29
	at the end of the year	_	
VI.	AMOUNTS RECOGNISED IN THE BALANCE SHEET AND	DEI ATER ANIA	
	Present value of the obligation	1,666.93	
	Fair value of plan assets	1,000,43	1580,41
	Difference	— 1,666,93	
	Unrecognised transitional liability	1,000,93	1580.41
	Unrecognised past service cost - non vested benefit		<del></del>
	Liability recognized in the Balance Sheet	1,666,93	1500 41
VII.	EXPENSES RECOGNISED IN THE STATEMENT OF PROFIT		1580.41
	Current service cost		_
	Interest Cost	89.07	84.45
	Expected return on plan assets	122.87	104.69
		<del></del>	<del></del>
	Net actuarial (gain)/loss recognised in the year Transitional Liability recognised in the year	(36.34)	114.29
	Past service cost - non-vested benefits	_	<del>-</del>
	Past service cost - vested benefits	_	_
	Expenses recognized in the statement of	_	
	Profit and Loss	175.60	303 A9
VIII.	MOVEMENTS IN THE LIABILITY RECOGNIZED IN THE BALL	ANCE SUCCE	303.43
	Opening net liability	1580,41	1514.72
	Expense as above	175.60	303,43
	Contribution paid	(89.08)	(237.74)
	Closing net liability	1.666.93	1580.41
			-

31.03.2011 31.03.2012 (Rs. in lakhs)

#### AMOUNT FOR THE CURRENT PERIOD iΧ.

AMOUNT FOR THE CORREST 1 ENGS	1,666.93	1,580.41
Present Value of obligation		_
Plan Assets	,666.93)	(1580.41)
surplus (Deficit)	(76.00)	(153.80)
Experience adjustments on plan liabilities -(loss)/gain Experience adjustments on plan assets -(loss)/gain		
Experience adjustments on plant assets a	E OF TOTAL	PLAN ASSE

### MAJOR CATEGORIES OF PLAN ASSETS (AS PERCENTAGE OF TOTAL PLAN ASSETS) X.

MAJOR CATEGORIES OF PLANT ASSETS (18 1 - 18 2 )		
Government of India Securities	_	
State Government Securities		
High Quality Corporate Bonds		
Equity shares of listed companies		<del></del>
	_	
Property		-
Special Deposit Scheme		
Funds managed by Insurer	<u></u>	_
Others		
Total		

#### Segment Reporting: 2.

The Corporation is engaged primarily in the business of financing and there are no separate reportable segments as per AS-17 (Segment Reporting)

#### Related Party Disclosures (AS-18) 3.

# Key Managerlai Personnel

Key Managena retainmen	Designation	Period
Name Tmt. Sheela Rani Chunkath Dr. T. Prabhakara Rao Thiru Md.Nasimuddin	Designation  CMD  CMD  CMD	From 01-04-2011 to 27-05-2011. From 28-05-2011 to 27-09-2011. With effect from 27-09-2011 onwards. Fronnel Rs.16.17 lakhs (Previous Year Rs.
Remuneration paid to key in 21,82 lakhs).		

#### Earnings per Share: 4.

The calculation on basic and diluted earning per share is given below:

The calculation on basic and ulluled earning point		
1110 8617-1-11	(Rs. in 1	(akhs)
	31.03.2012	31.03.2011
Earnings for the year (Basic & diluted)- (Rs.)	4839.63	5282.44
Weighted average No. of shares taken for Computation	28,34,956	28,34,956
No. of shares outstanding at the year end	2,834,956 170,71	2,834,956 186.33
Earnings per share (Rs.)	170.71	



#### Deferred Tax Assets/ Liabilities: 5.

The major components of Deferred tax Assets/Deferred tax Liabilities are as follows:

DTA/DTL COMPONENTS Deferred Tax Assets		31.03.2012	(Rs. in lakhs) 31.03.2011
Brought Forward losses			
2. Loan Loss Provisions			
3. Provision for employee Benefits		-	_
Total - DTA		540.84	524,97
	(A)	540,84	524,97
Deferred tax Liabilities on Account of Depreciation Net Deferred Tax	(B)	214.29	220.43
Deferred Tax Asset Previous year	( - B)	326,55	304.54
Provision for Deferred Tax		304.54	566,46
Personal of Defended Tax		22.01	(261.92)

#### 6. Revaluation of Lands:

Revaluation of lands owned by the Corporation was done through appraisals conducted by independent qualified valuers on 31-03-2007 and the resultant appreciation of Rs.15,355,00 lakhs is held under revaluation reserve.

## DISCLOSURE TO COMPLY WITH THE REQUIREMENT OF CONTROLLING AUTHORITIES OF THE C.

- The formats of the Balance sheet and Profit and Loss account have been changed 1) during the current year to comply with the directions of the controlling authority, SIDBi.
- Provisions for loan losses have been made on the outstanding after considering monies 2) held under deposits. All credit exposures are classified as per the Regulator's guidelines into performing and non-performing assets, NPAs are further classified into sub-standard, doubtful and loss assets based on the criteria stipulated by the Regulator and provisions are made as per the Accounting Policy.
- To meet the additional provisional requirement towards Standard Assets, the 3) Corporation has provided Rs. 139.73 takhs (P.Y. Rs.92.09 takhs) during the year on the Standard Assets as per SIDBI provisioning norms.

#### MOVEMENT OF PROVISIONS: 4)

(Rs. in lakhs)

PARTICULARS		(Rs. in lakhs)			
Opening Provisions for advances/	NPA	INVESTMENTS	OTHER ASSETS	TOTAL	
investments/other assets  Add: Additton during the year	9. <b>9</b> 91 0	544 68	232	10,767	
<u>Less</u> : Write Offs/ Write Backs/ Recovery during the year	4679	0	0	68	
Closing Balance	5312	612	193 39	4872 5963	

#### DATA ON WORKING RESULTS AND FINANCIAL POSITION (Disclosure made to the extent possible in compliance with SIDBI's guidelines, vide Circular dated 04.05.2001) 5) Current Year Previous Year

	possible in compliance with order of	Current Year	Previous Year
A.	Interest income as a percentage of average working funds	11.19%	11.09%
В.	Non-interest income as a percentage of average	4.35%	4.91%
C.	Operating Profit as a percentage of average	3.15% 9.01	4,00% 9,95
D. E.	Operating Profit per employee (16. 111 lakis) Net Risk Weighted Assets (Rs. in lakhs)	1,55,473 11,83%	1,41,641 10,47%
F. G.	Core Capital Adequacy Kallo Tior II Capital Adequacy	5.56% 17.39%	5.41% 15.88%
H.	Capital Adequacy Ratio (CAR)  Capital Adequacy Ratio (CAR)  The Adequacy Ratio (CAR)	2.98%	3.51%
J.	Percentage of Net NPA (Sub-Stationary 19	1,65%	3,16%
K.	Percentage of Net NPA (Doubtful) to Net Loans and Advances	1.33%	0.35%

#### Movement in NPAs L)

(Rs. In lakhs)

Movement in NPAs		2011-12		2010-11		
FINANCIAL YEAR	GROSS	PROV	NET	GROSS	PROV	NET
LOAN CATEGORY	2633	416	2217	4274	421	3853
SUB-STANDARD DOUBTFUL	6694	4896	1798	9 <b>99</b> 8	9570	428
LOSS		-	_	<del></del>		4001
TOTAL	9327	5312	4015	14272	<b>99</b> 91	4281
IOIAL			1. 3	most of		

# Credit exposures as percentage to total assets, in respect of:

- The largest single borrower is Rs. 1868 lakhs, 1.06% to total assets.
- The largest single borrower group is Rs. 1868 lakhs, 1,06% to total assets.
- The 10 largest borrowers is Rs.14866 takhs, 8.46% to total assets.
- The 10 largest borrower group is Rs. 14866 lakhs, 8.46% to total assets.

#### LIQUIDITY: 7.

# MATURITY PATTERN OF ASSETS AND LIABILITIES

In compiling the information of Maturity pattern, certain estimates and assumptions have been made by the Management, which have been relied upon by the auditors.

have been made	by the Mai	iogeniem,	VVIIICITT			(Rs.	in lakhs)
PARTICULARS	<=1 YR	>1 YR & UPTO 3 YRS	>3 YRS & UPTO 5 YRS	>5 YR\$ & UPTO 7 YR\$	>7 YRS & UPTO 10 YRS	>10 YRS	TOTAL
ASSETS LIABILITIES GAP	38568 41503 -2935	45079 43534 1545	30017 29228 789	25292 12561 12731	9273 3013 6260	17417 45801 -28384	165646 175640 -9994



### D. OTHER MATTERS

### a) Pay Arrears

During the year ended 31-03-2009, an amount of Rs.754 lakhs was provided as pay arrears for the period from 01-01-2007 to 31-03-2009 as per GO No. 250 dated 17-06-2009. First installment was paid before 31-03-2010, the second installment was paid during April, 2010, and the final installment was paid in April, 2011. There is no extra impact on account of the above payments in the accounts over and above the provision made in 31-03-2009 accounts.

Consequential impact on retirement benefit was also worked out and provided in the accounts for the year ended 31-03-2009, which included an amount of Rs.171 lakhs provided towards increase in gratuity ceiling limit to Rs.10.00 lakhs as per GO No. 235 dated 01-06-2009 for the employees who retired between 01-04-2007 to 31-03-2010. During the year, the state government has turned down the request of the corporation to consider the enhancement in gratuity ceiling limit from Rs.3.50 lakhs to Rs.10.00 lakhs for the employees who retired during the period from 01-04-2007 to 31-03-2010 and consequently, the aforesaid provision of Rs.171.00 lakhs has been reversed in the Profit & Loss Account.

- Under the direction of Government of Tamil Nadu (GO No.5) dated 18-08-2004 and b) GO No.19 dated 07-02-2005 of Industries (MIC 1) Department and followed up with GO No 35 and 36 dated 12-04-2006, the Corporation was appointed as the "NODAL" agency on behalf of the Government of Tamil Nadu for providing assistance to selective sugar mills to clear the sugar cane arrears. These monies are to be paid back to the Government immediately on receipt of the same from the sugar mills. Since the Corporation is functioning as a channel for the fund flow to the extent of monles received still undisbursed, they have been shown under other liabilities and are now held in PD account with RBI. Out of the sum of Rs.31.00 crore disbursed to a sugar Mill under the aforesaid Scheme, the entire amount has been repaid during the year. However, the Corporation has remitted a sum of Rs.568.34 lakhs as of 31st March 2012 and the balance amount of Rs.2531.66 lakhs is shown under "Other Liabilities". The Corporation is paying interest @ 3.75% p.a., on this outstanding amount retained by them. Pending reply from the Government on the Corporation's request to permit them to adhere to the original schedule for paying the balance amount to the Government, the Corporation has retained the amount paid in advance by the Sugar Mill.
- c) Loans and advances include Rs, 102.45 lakhs of financial assistance extended to certain sugar mills under co-operative/ public sector under the directions of the State Government vide GO (MS) No.45 INDS (MIF 2) dated 07-03-2008.

# d) Confirmation of Loans and Advances:

Balance in respect of loan accounts have been treated as confirmed, since there is no dispute regarding the demand notice (which includes outstanding amount) sent by the Corporation.

e) Dividend defloit of Rs.141.46 lakks represents minimum guaranteed dividend paid to IDBI & others out of funds received from the Government of Tami Nadu by way of subvention. The deficit would be absorbed and the liability paid back on the Corporation generating adequate profits after recovery of losses carried forward.

- f) Income Tax department has raised certain demands in connection with accrued interest on sticky loans and deduction u/s 36, etc. The Corporation has won the cases in the Tribunal. However the Department has gone on appeal to the High Court. No tax demand as per income tax assessment orders is pending payment as at 31-03-2012.
- g) The minimum guaranteed dividend payable to the Government of Tamil Nadu at the rate of 3.5%/ 7.5% amounting to Rs.317.49 lakhs for the financial years from 1997-98 to 1999-2000 has not been provided for due to carry forward losses.

## E. Contingent Liabilities:

(Rs. in lakhs)

	Current Year	Previous Year
Particulars	218	218
(i)Claims of borrowers not acknowledged as debts	333	286
(ii)Others	he classified a	s required by "The

- F. The Corporation has no "suppliers/ vendors" as such to be classified as required by "The Micro, Small and Medium Enterprises Development Act, 2006".
- G. Figures of the previous year have been regrouped/ rearranged, wherever necessary.

R. JAYAPRAKASAM Company Secretary Md. NASIMUDDIN Chairman & Managing Director s. sundar Director

As per our report of even date annexed For M/s. R.K. KUMAR & CO.
Chartered Accountants

Place : Chennal-35 Date : 05-06-2012 B.R. ASHOK Partner



A	CASH FLOW FROM OPERATING ACTIVITIES	i:	2011-2012	2010 0011
	Not Profit/(loss) but		Rs.	2010-2011 Rs,
	Net Profit/(Loss) before Tax Adjustments for:		489,562,967	555,225,640
	Depreciation & lease charge for the year Loan loss provisioning and writeoffs Loss/(Profit) on Sale of Fixed Assets	ar	9,048,521 13,973,153	8,684,544 9,208,508
	Assets		(67,405)	(383,339)
	Adjustment for:		512,517,236	572,735,353
	(increase) Decrease in Investments (increase) decrease in advances (Increase)decrease in other assets Increase (decrease) in other Liabilities		6,815,429 (1,276,305,021) 10,175,343 30,853,841	(9,313,130) (2,016,460,225) 10,218,668 (33,918,348)
	Direct Taxes due / paid	<b>(i)</b>	(715,943,172)	(1,476,737,682)
	The same of paid	(li)	(7,000,000)	(1,338,257)
B)	CASHFLOW FROM INVESTMENT ACTIVITIES:	(i + ii)	(722,943,172)	(1,478,075,939)
	Purchase of Fixed Assets Proceeds from sale of assets		(8,667,138) 393,912	(8,765,482) 438,300
C)	CASHFLOW FROM FINANCIALS		(8,273,226)	(8,327,182)
ŕ	CASHFLOW FROM FINANCING ACTIVITIES: Increase (decrease) in borrowings Increase(decrease) in deposits		151,214,436 594,768,635	1,579,945,951 (133,016,328)
	Net increase/(decrease) in cash and		745,983,071	1,446,929,623
	Cash and Cash equivalents at the	(A+B+C)	14,766,673	(39,473,498)
	beginning of the year Cash and Cash equivalents at the end of the year		988,389,909	1,027,863,407
D)	DETAILS OF CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR Cash in hand		1,003,156,582	988,389,909
	Reserve Bank of India		9,676,329	7,301,148
	Current A/c with Scheduled Ranks		827,076,901 166,097,852	829,064,593
	renti Deposits with Banks		305,500	151,682,336 341,832
	TOTAL	_	1,003,156,582	988,389,909

R. JAYAPRAKASAM Company Secretary

Md. NASIMUDDIN Chairman & Managing Director

S. SUNDAR Director

Place : Chennai-35 Date : 05-06-2012 As per our report of even date annexed For M/s. R.K. KUMAR & CO.
Chartered Accountants
B.R. ASHOK
Partner

OFFICE OF THE PRINCIPAL ACCOUNTANT GENERAL

(E & RSA)

TAMIL NADU

"Lekha Pariksha Bhavan"

361, Anna Salai, Chennal - 600 018

Phone : 044-2432 7922 Fax : 044-2431 1659

Email: : agauTamilnadu2@cag.gov.in

COMMENTS OF THE COMPTROLLER AND AUDITOR GENERAL OF INDIA UNDER SECTION 619(4) OF THE COMPANIES ACT, 1956 ON THE ACCOUNTS OF TAMIL NADU INDUSTRIAL INVESTMENT CORPORATION LIMITED, CHENNAI FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2012.

The preparation of financial statements of Tamilnadu Industrial Investment Corporation Limited, Chennal for the year ended 31st March 2012 in accordance with the financial reporting framework prescribed under the Companies Act, 1956 is the responsibility of the management of the company. The statutory auditors appointed by the Comptroller and Auditor General of India under Section 619(2) of the Companies Act, 1956 are responsible for expressing opinion on these financial statements under Section 227 of the Companies Act, 1956 based on independent audit in accordance with the auditing and assurance standards prescribed by their professional body, the Institute of Chartered Accountants of India. This is stated to have been done by them vide their Audit Report dated 05.06.2012.

I, on behalf of the Comptroller and Auditor General of India, have conducted a supplementary audit under Section 619(3)(b) of the Companies Act, 1956 of the financial statements of Tamilnadu Industrial Investment Corporation Limited, Chennai for the year ended 31st March 2012. This supplementary audit has been carried out independently without access to the working papers of the Statutory Auditors and is limited primarily to inquiries of the Statutory Auditors and company personnel and a selective examination of some of the accounting records. On the basis of my audit, nothing significant has come to my knowledge which would give rise to any comment upon or supplement to the Statutory Auditors' Report under Section 619(4) of the Companies Act, 1956.

Place : CHENNAI - 18 Date : 12.07.2012 (SUBHASHINI SRINIVASAN)
Pr. Accountant General



# THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LTD. BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE

RE	GISTRATION DETAILS	
I.	REGISTRATION NO.	11458 STATE CODE 18
	BALANCE SHEET DATE	3 1 0 3 2 0 12
II.	CAPITAL RAISED DURING THE YEAR (Amount in Thousands)	
	Public issue	
	Bonus Issue	NIL
	Rights Issue	NIL
	Private Placement	NIL
III.	POSITION OF MOBILISATION AND DEPLOYMENT OF FUNDS (Amount in Thousands)	
	Total Liabilities	1 5 8 2 6 2 9 9
	Total Assets	1 5 8 2 6 2 9 9
	Source of Funds Paid up Capital	2834956
	Reserves & Surplus	1 5 7 2 2 7 2
	Secured Loans	9418460
	Unsecured Loans	2000611
	Application of Funds Net Fixed Assets	1732633
	Investments	1 2 0 7 2 7
	Net Current Assets	1 2 9 5 9 4 3 1
	Misc, Expenditure	1 4 1 4 6
	Accumulated Losses	999362
V,	PERFORMANCE OF COMPANY (Amount in Thousands)	
	Turnover	2419906
	Total Expenditure	1 9 3 5 9 4 3
	Profit before tax	483963
	Profit after tax	483963
	Earning per share in Rs.	1 7 1
	Dividend rate %	
/.	GENERIC NAMES OF THREE PRINCIPAL PRODUCTS/ SERVICES OF COMPANY (As per Monetary Terms)	
	Item Code No. (ITC Code)	NA
	Product Description	I ERM LENDING
	R. JAYAPRAKASAM Md. NASIMUDDIN Company Secretary Chairman & Managing Directo	S. SUNDAR Director

Place : Chennai - 35 Date : 05.06,2012

# THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED

### HEAD OFFICE

692, "MHU" Complex. Anna Salai, Nandanam, Chennai - 600 035.	TELEPHONE GRAMS 044-24331203 MINDVEST 044-24306100 Website: http://www.tlic.org	FAX 044- 24347150 044- 24347209	E-MAIL tilicltd@vsnl.com
	REGIONAL OFFICES		

Ann Che	a Salai, Nandanam, nnai - 600 035.	044-24 Website: http:	306300 ://www.t	ic.org	044- 24347209		
REGIONAL OFFICES							
•	CHENNAI New No. 692, Anna Salai, Ground Floor, Right Wing, Nandanam, Chennai - 600 035.	2431	044- 1598 <del>9</del>	MINDVEST	044- 24315161	rmchennal@fiic.in	
2)	COIMBATORE No. 94, Dr. Nanjappa Road, I Floor United Shopping Complex, Colmbatore - 641 018.		0422- 02231	MINDVEST	0422- 2303316	rmcoimbatore@tiic.ln	
3)	MADURA! No. 1A, 2nd East Main Street I Floor, Anna Nagar, Madural 625 0		0452- 33018	MINDVEST	0452- 2521619	rmmadurai@tilc.ln	
4)	SALEM Sri Lakshmi Complex, 1st Floor 4/22, Omalur Maln Road Swarnapuri, Salem - 636 004.	24	0427- 148315	MINDVEST	0427- 4 <b>0</b> 42076	rmsalem@tiic.in	
5)	TIRUNELVELI 5C / 5B. Shakuntala Shopping Com Il Floor, Trivandrum Road, Vannarpettai, Tirunelvell - 627 003	plex 25	0462- 502721	MINDVEST	0462- 25 <b>0</b> 2182	rmtirunelveli@tiic.in	
6)	TRICHY K.R.T. Building, If Floor, No. 33, Promenade Road, Contontment, Trichy - 620 001.		0431- 414177	MINDVEST	0431- 2416625		
	•	BRANCH	- OFFICI	:5			
1)	CHENNAI  New No. 692, Anna Salai, Ground Right Wing, Nandanam, Chennai - 600 035.	Floor, 24	044- 1315979	MINDVEST		bmchennaikpm@tilc.in	
2)	tiruvallur 86, C&D, II Main Road, Ambattur Industrial Estate, Chennai - 600 058.	26	044- 5257664	MINDVEST		bmtiruvallur@tiic.in	
3	) TAMBARAM Plot No. 28, I Floor, Ayyasamy Stre Tambaram West, Chennal - 600 045.	et 23	044- 2260910	MINDVEST	Г	bmtambaram@tiic.org	



		TELEPHON	E GRAMS	E-MAIL
	4) VELLORE			- WALE
	Vasan ENT Clinic, I Floor, 73/A, Katpadi Main Road, Gandhi Nagar, Vellore - 632 006	0416- 2249861	MINDVEST	bmvellore@tlic.in
į	O COIMBATORE			
	No. 94, Dr. Nanjappa Road, I Floor, United Shopping Complex, Coimbatore - 641 018.	0422- 2380520	MINDVEST	bmcoimbatore@tilc.in
6	TIRUPUR			
	Kumaran Shopping Complex, II Floor, Kumaran Road, Near Rallway Station Tirupur - 641 601,	0421- 2207489	MINDVEST	bmtlruppur@tilc.ln
7	) ERODE			
	Dr. Goplnath Hospital Buildings 405/1, Perundurai Road, Erode - 638 011.	0424- 22620 <b>8</b> 0	MINDVEST	bmerode@tlkc.in
8)	KURICHI Plot No. 91, First Floor, Kurichi SiDCO Industrial Estate (West) Pollachi Main Road, Kurichi Village Colmbatore - 641 021	0422- 2670084	MINDVEST	bmkurlchi@filc.in
9)	MADURAI			
	No. 1A, 2nd East Main Street, I Floor, Anna Nagar, Madural - 625 020.	0452- 2533331	MINDVEST	bmmadurai@filc.in
10	DINDIGUL			
	Plot No.9, Spencer Compound, II Floor, Tiruvalluvar Salai, Near Bus Stand, Dindigul - 624 003,	0451- 2433785	MINDVEST	bmdindigul@tiic.in
11)	KARAIKUDI			
	Shri P.P.K.A. Complex, II Floor No. 45, Shanmuga Raja Road (Opposite to Dr. Ambedkar Statue) Sekkalalkottai, Karalkudi - 630 002,	04565- 238746	MINDVEST	bmkaraikudl@fiic.in
12)	SALEM			
	Sri Lakshmi Complex, I Floor 4/22, Omaiur Main Road, Swarnapuri, Salem - 636 004.	0427- I 2 <b>44</b> 0444	MINDVEST	0427- bmsalem@tiic.ln 4042054
13)	NAMAKKAL			
	No. 5/2, Dr. Sankaran Road, Sri Bhuvaneswari Complex, II Floor, Namakkal - 637 001	04286- n 221068	MINDVEST	bmnamakkal@tiic.in

	TELEPHONE	GRAMS	E-MAIL
14) DHARMAPURI DDDC Building (Upstairs), Pennagaram Road, Dharmapuri - 636 702.	04342- 260866	MINDVEST	bmdharmapural@tilc.in
15) HOSUR No. 7, II Cross, II Floor, Kamaraj Colony, Hosur - 635 109.	04344- 222876	MINDVEST	bmhosur@tilc.ln
16) TIRUNELVELI 5C/5B, Shakuntala Shopping Complex, II Floor, Trivandrum Road, Vannarpettal, Tirunelvell - 627 003.	0462- 2502038	MINDVEST	bmtirunelveli@tilc.in
17) TUTICORIN  No. 4/35, N.P.S. Complex, II Floor, Polpettai, Near Bus Stand, Tuticorin - 628 002.	0461- 2346082	MINDVEST	bmtuticorin@tiic.ln
18) NAGERCOIL 143, Cape Road, Nagercoil - 629 001.	04652- 232859	MINDVEST	bmnagercoil@tilc.in
19) SIVAKASI No. 98/C4, Second Floot, Chairman Shanmuga Nadar Road, SIvakasi - 626 123	<b>0</b> 4562- 277222	MINDVEST	bmsivakasl@tlic.org
20) TRICHY KRT Building, II Floor, No. 33, Promenade Road, Cantonment, Trichy - 620 001.	0431- 2460498	MINDVEST	bmtrichy@tiic.in
21) PUDUKKOTTAI  'Meena Complex', II Floor, T.S. No.2430/31, West Main Street, Pudukkottai - 622 001.	04322- 222354	MINDVEST	bmpudukottai@tlic.in
22) THANJAVUR 33, South Main Street, 1,O.B. Building, Thanjavur - 613 009.	04362- 230465	MINDVEST	bmthanjavur@tilc.in
23) KARUR 526, North Pradakshanam Road, UC Unit 1 Building, Karur - 639 001.	04324- 235581	MINDVEST	bmkarur@tiic.in



		TELEPHONE	GRAMS	FAX	E-MAIL
24	O CUDDALORE				
	Arcot Woodlands (Annex), 3rd Floor 1, Bharathl Road, Cuddalore - 607 001	04142- 230831	MINDVEST		bmcuddalore@tllc.ln
25	) VILLUPURAM				
	23A, Ranganathan Street, I Floor Woodlands Complex, Chennai-Trichy Trunk Road, Villupuram - 605 602	04146- 229131	MINDVEST		bmvIllupuram@tiic.in
	SPECIA	L RECOVERY B	RANCH		
1)	CHENNAI				
	New No. 692, Anna Salal, Nandanam, Chennai - 600 035.	044- 24343903	MINDVEST		bmchennalsrb@ttlc.ln
		FIELD OFFICES			
1)	TIRUVANNAMALA!				
	4-A, Lakshmipuram I Floor, Bye-Pass Road, Gandhi Nagar, Tiruvannamalal - 606 602.	04175- 253032	MINDVEST		bmt ruvanama ai@tiic.in
2)	RAMANATHAPURAM				
	No.1130-C, I Floor, Opp. To Sothurani, Ramnad-Rameswaram Road, Bharathi Nagar, Ramanathapuram - 623 504.	04567- 232474	MINDVEST		bmramnad@filc.in
3)	THENI			,	
	No. 2-A, I Floor, Jegannathan Street, Old T.V.S. Road, Bungalamedu, Thenl - 625 531,	04546- 251982	MINDVEST		bmthenl@tlic.in
4)	VIRUDHUNAGAR No. 100, Rallway Feeder Road, Virudhunagar - 626 001,	0 <b>4</b> 562- 2 <b>4</b> 3911	MINDVEST		bmvirudhunagar@tlic.in
5)	PERAMBALUR S.F. No. 143/2D, First Floor, Judu Complex, Trichy Main Road, Thuraimangalam Perambalur - 621 220	04328- 224659	MINDVEST		bmperambalur@tiic.in

# PRINCIPAL OFFICERS AT HEAD OFFICE

SI. No,	Name of the official (Thiru/Tmt.)	Designation
1.	S. Sakthivel	General Manager
2.	V.P. Dinakarababu	General Manager
3.	A. Mohan	Deputy General Manager
4,	S. Govind Swarnynathan	Deputy General Manager
, 5,	K. Chockkalingam	Deputy General Manager
6.	G. Srinivasan	Assistant General Manager
	P. Sundaram	Assistant General Manager
7.		Assistant General Manager
8.	R. Narayanan  Daniel Devaprasad Thomas	Assistant General Manager
9.		Assistant General Manager
10.	K.V. Subramanian	Senior Manager
11.	R. Jayaprakasam	Senior Manager
12.	R. Viveganandan	
13.	V. Mathiazhagan	Senior Manager
14.	S. Varadarajan	Senlor Manager
15.	s. Sashikala	Senior Manager
16	, S. Ashok	Senior Manager
17		Senior Manager
, ,		

